

PHILLIP GINSBURG

Future finance analyst

About Me

I like numbers best when they lead to action. Whether I'm building a gamified financial-literacy platform used by hundreds of students, managing budgets for a nonprofit, supporting deal research at an investment bank, or competing in DECA, I focus on one thing: turning raw data into clear, practical next steps.

Education

George W. Hewlett High School — Advanced Regents Diploma with Honors (June 2026) GPA 4.0 | High Honor Roll

Course highlights: Personal Finance (LIU credit), Accounting Principles I (LIU), Law 13 (LIU), AP Calculus BC, AP Macroeconomics, AP Statistics, AP Physics, AP Language & Composition, College Spanish (Syracuse University)

Experience

Casharoo (<u>Casharoo.skillnestlearning.com</u>) — Co-Founder (September 2025 – Present)

- Designed and launched a full-stack gamified financial-literacy platform at Casharoo.skillnestlearning.com, featuring lesson plans, scoring engine, dashboards, and real-time leaderboards serving 500+ users (250+ active).
- Led outreach and developed new educational features and lesson content to drive engagement and retention.

Brickable (Nonprofit Startup) - CFO (June 2025 - Present)

- Manage operating budget, track sales, and oversee expenses for Lego-based home-decor products created to raise funds for charity.
- Helped drive \$1,200+ in charitable revenue to date.

Aegis Capital Corp., Manhattan, NY — Paid Investment Banking Intern (June 2025 – August 2025)

- Researched 100+ public companies using financial filings and databases to support targeted sales outreach and client discussions.
- Optimized and maintained 5+ Excel models used to track public-market financial data.

Cemaphro EV Financing — Finance Intern (remote)

- Built three financial models forecasting revenue, cash flow, and working-capital cycles.
- Conducted competitive mapping to support go-tomarket strategy decisions.

CryptoClear — Research Intern (remote)

 Catalogued 100+ cryptocurrencies and produced primer reports on blockchain fundamentals for nontechnical staff.

Fuld & Karp Law Firm — Paid Intern

- Migrated 400+ client files to a cloud archive and supported virtual case-review workflow.
- Reconciled check logs and coordinated with attorneys and insurance providers to resolve records inconsistencies.

My Contact

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Awards

- DECA ICDC Qualifier; NY State 5th Place (Business Solutions Project)
- Nassau County Comptroller Math, Accounting & Finance Award
- New York Personal Finance Challenge State Finalist
- DECA NY State Top 10: Principles of Finance
- WISE Personal Finance Certification

Leadership & Activities

- DECA ICDC Qualifier; 5th Place NY State (Business Solutions Project); NY State Top 10 in Principles of Finance
- Stock Market Club Build equity forecasts and manage a mock portfolio
- Bristal Assisted Living Volunteer Lead group activities to increase resident engagement
- CTEEN Youth Leader Coordinated 400 holiday care-kits; recorded 50+ audiobooks for visually-impaired students
- Varsity & Travel Volleyball Three travel seasons; varsity setter

Skills & Interests

Tools: Excel, Google Sheets, PowerPoint, basic SQL, social-media outreach

Languages: English; conversational Russian & Spanish

Interests: Equity research, snowboarding, chess openings, volleyball coaching