



# PHILLIP GINSBURG

Future finance analyst

## My Contact

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## Awards

- DECA ICDC Qualifier; NY State 5th Place (Business Solutions Project)
- Nassau County Comptroller Math, Accounting & Finance Award
- New York Personal Finance Challenge — State Finalist
- DECA NY State Top 10: Principles of Finance
- WISE Personal Finance Certification

## Leadership & Activities

- **DECA (Treasurer)** — Tracked club expenditures and structured budgets
- **Stock Market Club** — Build equity forecasts and manage a mock portfolio
- **Bristol Assisted Living** — Volunteer — Lead group activities to increase resident engagement
- **CTEEN — Youth Leader** — Coordinated 400 holiday care-kits; recorded 50+ audiobooks for visually-impaired students
- **Varsity & Travel Volleyball** — Three travel seasons; varsity setter

## Skills & Interests

**Tools:** Excel, Google Sheets, PowerPoint, basic SQL, social-media outreach

**Languages:** English; conversational Russian & Spanish

**Interests:** Equity research, snowboarding, chess openings, volleyball coaching

**Coding Languages:** C++, Python, HTML, Javascript

## About Me

I like numbers best when they lead to action.

Whether I'm building a gamified financial-literacy platform used by hundreds of students, managing budgets for a nonprofit, supporting deal research at an investment bank, or competing in DECA, I focus on one thing: turning raw data into clear, practical next steps.

## Education

**George W. Hewlett High School** — Advanced Regents Diploma with Honors (June 2026)

**GPA 4.0 | High Honor Roll**

**Course highlights:** Personal Finance (LIU credit), Accounting Principles I (LIU), Law 13 (LIU), AP Calculus BC, AP Macroeconomics, AP Statistics, AP Physics, AP Language & Composition, College Spanish (Syracuse University)

## Experience

**Casharoo** ([Casharoo.skillnestlearning.com](https://casharoo.skillnestlearning.com)) — Co-Founder (September 2025 – Present)

- Designed and launched a full-stack gamified financial-literacy platform at [Casharoo.skillnestlearning.com](https://casharoo.skillnestlearning.com), featuring lesson plans, scoring engine, dashboards, and real-time leaderboards serving 500+ users (250+ active).
- Led outreach and developed new educational features and lesson content to drive engagement and retention.

**Brickable (Nonprofit Startup)** — CFO (June 2025 – Present)

- Manage operating budget, track sales, and oversee expenses for Lego-based home-decor products created to raise funds for charity.
- Helped drive \$1,200+ in charitable revenue to date.

**Aegis Capital Corp., Manhattan, NY** — Paid Investment Banking Intern (June 2025 – August 2025)

- Researched 100+ public companies using financial filings and databases to support targeted sales outreach and client discussions.
- Optimized and maintained 5+ Excel models used to track public-market financial data.

**Cemaphro EV Financing** — Finance Intern (July 2024 – September 2024)

- Built three financial models forecasting revenue, cash flow, and working-capital cycles.
- Conducted competitive mapping to support go-to-market strategy decisions.

**CryptoClear** — Research Intern (April 2024 – May 2024)

- Catalogued 100+ cryptocurrencies and produced primer reports on blockchain fundamentals for non-technical staff.

**Fuld & Karp Law Firm** — Paid Intern (June 2023 – August 2023)

- Migrated 400+ client files to a cloud archive and supported virtual case-review workflow.
- Reconciled check logs and coordinated with attorneys and insurance providers to resolve records inconsistencies.