

Spring 2026

# Dispute Resolution Practice

An overview of Elm's capabilities

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Innovation Advisors





# Dispute Resolution

Elm Innovation Advisors brings a combination of strategic, financial, and market expertise to complex disputes. Our partners are senior advisors to companies, investors, and boards, and are also experienced expert witnesses who have supported legal proceedings across contract disputes, economic damages, and family law matters. This broad set of perspectives allows us to engage with both nuance and credibility, grounding our work in real-world commercial and financial contexts that support the required rigor of a legal setting.

Senior and experienced expert witnesses

Track record across contract disputes, damages, and family law matters

Ability to bridge commercial and financial reality with legal rigor



- Engagement at all points in the dispute process
- Deep experience in negotiation dynamics and value framing
- Ability to surface and reconcile divergent stakeholder perspectives

Elm is frequently engaged by parties seeking to resolve disputes constructively, where clarity, rigor, and objectivity can prevent costly escalation. Because we support transactions on both the buy-side and sell-side, we are deeply familiar with negotiation dynamics, valuation frameworks, and stakeholder alignment. We understand differing value framing and the drivers of those differences. This experience translates directly into successful dispute resolution, where our role is to illuminate the underlying economic reality and provide a structured lens through which competing claims can be meaningfully evaluated.

Our team builds robust, defensible financial models, conducts both primary and secondary market research, and develops scenario-based analyses that sharpen the contours of a dispute. We translate ambiguity into transparent and defensible structures that quantify key drivers, sensitivities, and assumptions that underpin each party's position.

- Advanced financial modeling and scenario-based analysis
- Primary and secondary research to support evidentiary positions

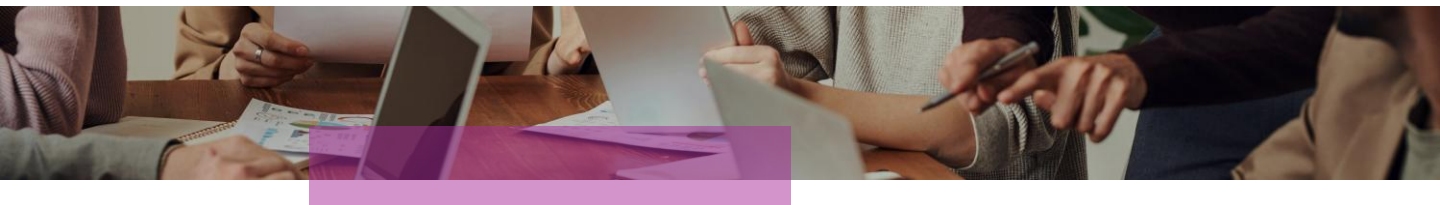


- Expert reports and testimony across domestic and international cases
- Deep expertise in interpreting contractual economic provisions
- Market sizing, forecasting, valuation, and damages assessment

- Expertise in valuing early-stage and illiquid private securities
- Differentiated approach to personal vs. corporate goodwill
- Ability to analyze and contextualize valuation outliers

In cases that proceed to litigation, Elm partners bring a strong track record of delivering expert reports and testimony in both domestic and international matters. We are particularly skilled at dissecting the economic implications of contractual language, translating terms such as “net sales,” “profits,” royalties, or “best commercial efforts” into quantifiable outcomes. Our analyses often center on estimating market size, projecting revenues, assessing economic damages, and determining fair value under varying legal interpretations and commercial assumptions. We ensure that complex economic arguments are not only analytically sound, but also clearly articulated and defensible under scrutiny.

Elm has deep capabilities in complex valuation scenarios where traditional benchmarks are limited or inapplicable. For example, in family court matters, we bring a differentiated perspective to analyzing personal versus corporate goodwill, especially in founder-led companies driven by high-profile scientists, executives, or serial entrepreneurs. Our understanding of market norms allows us to identify, assess, and contextualize outliers, including elevated pre-money valuations, atypical capital structures, or non-standard deal terms.

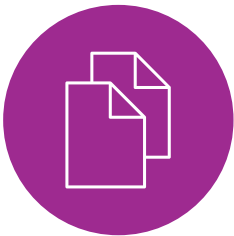


Beyond our internal capabilities, Elm maintains a broad and trusted network of scientific, operational, and industry specialists across life sciences and healthcare. We work closely with legal teams to identify and integrate subject-matter experts in areas such as intellectual property, clinical trial design, manufacturing, and commercialization strategy. This ensures that both the economic and technical dimensions of a dispute are fully developed, aligned, and effectively communicated.



- **Access to specialized experts across life sciences and healthcare**
- **Integration of technical, scientific, and economic perspectives**
- **Support across IP, clinical, manufacturing, and commercialization domains**

At its core, Elm's approach is grounded in rigor, independence, and strategic insight. We help clients navigate ambiguity, quantify complexity, and articulate clear, defensible positions, whether across the negotiation table or in the courtroom. Our work is designed not only to withstand scrutiny, but to shape outcomes.



- **Independent, objective, and analytically rigorous approach**
- **Ability to translate complexity into clear, defensible positions**
- **Proven impact across both negotiation and litigation settings**

If you believe the Elm team could be helpful, we welcome the opportunity to connect.

## About the Authors



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Thomas is a strategist who has focuses on commercialization and pricing & market access. He has received the PMSA Lifetime Achievement Award and has contributed The Economist, Wall Street Journal & others. Previously, he was VP of Consulting for IQVIA and Scholar at MIT Sloan.

Education: Brown University, BA



**Kayvon Namvar, Partner**

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Kayvon is an industry expert and financial analyst. He has forecast and valued products, patents, companies, complex securities and royalty interests for a full range of purposes. Previously, he was Principal at RNA Advisors and held senior positions at Hawthorne Health, BPM, and FTI.

Education: University of Southern California, BS



**Jeff Williamson, Partner**

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Jeff is a basic scientist and strategist whose work focuses on market assessment, competitive analysis, and forecasting. Additionally, he provides due diligence support for both the buy-side and sell-side. Previously, he held senior positions at RNA Advisors, LEK, and Trinity Pharma Solutions.

Education: UC Berkeley Haas, MBA | Cornell University, BA

## About Elm Innovation Advisors

Elm is a strategic and financial advisory firm. We serve the life sciences and healthcare sectors - alongside the investors, bankers, and legal advisors who support them. We guide early-stage and mature companies through moments of significant consequence and operate at the intersection of science, strategy, and capital.

- Strategy
- Transaction Support
- Valuation
- Advanced Modeling
- Market Characterization
- Pricing & Market Access
- Internal Operations
- Dispute Resolution

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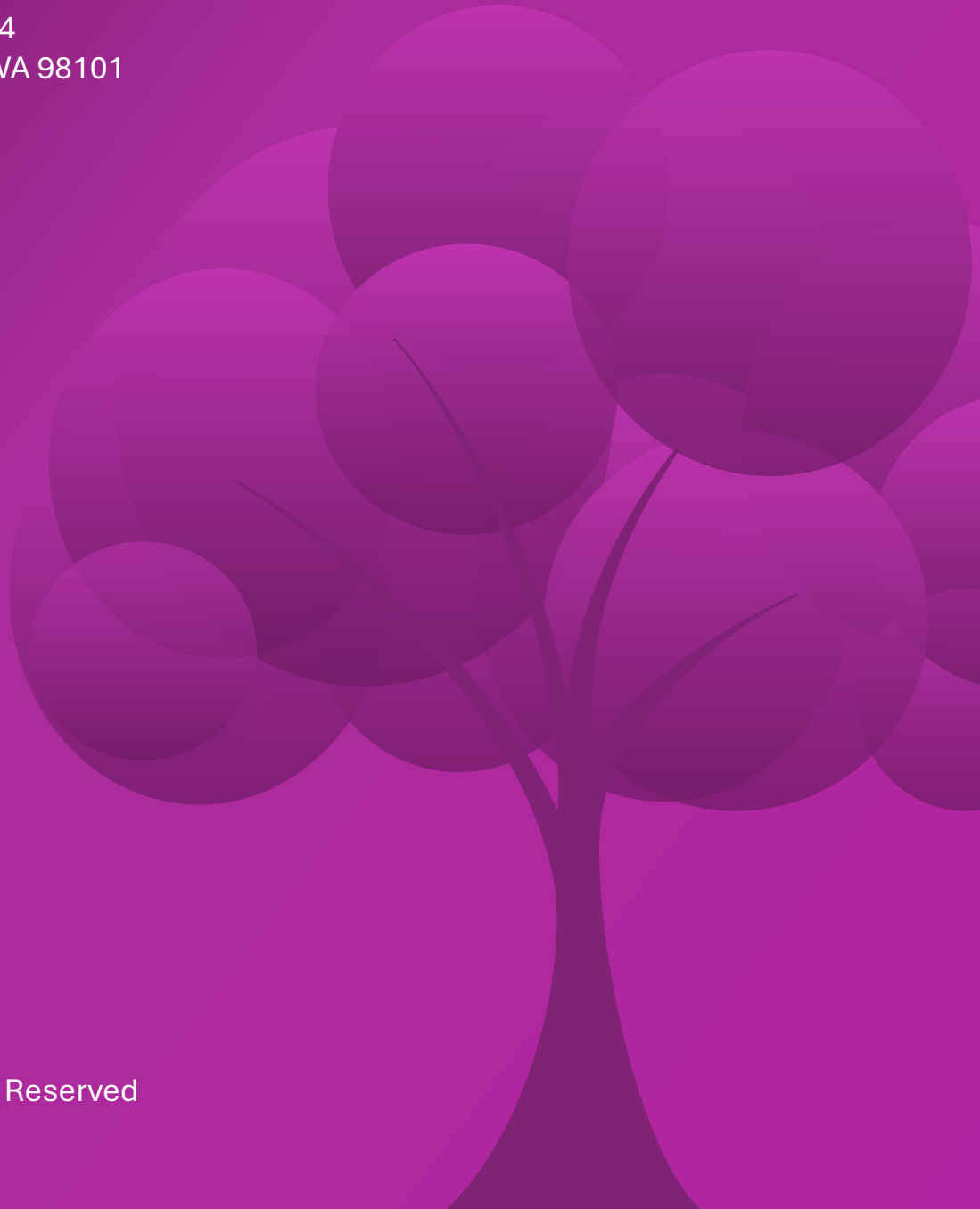
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