



KARABO MOENG
Founder & Managing Director

Westwood Private Group

Karabo Moeng founded Westwood Private Group in Durban, South Africa in 2024 with a clear vision: to create a discreet, direct conduit for off-market capital placement from Swiss single-family offices.

From inception, the firm has operated on a strict success-only model – no retainers, no upfront fees, no monthly costs. Compensation is 1–4 % of deployed capital and payable only upon successful funding. This alignment has enabled Westwood to close 14 transactions totalling €496 million across 2024 and 2025, with an average ticket size of €35.4 million, a largest single transaction of €97 million, and an average close time of 38 days from mandate to funding.

Karabo personally oversees every mandate, from initial introduction to final execution. His expertise spans structuring asset-heavy LBOs, renewable energy platforms, technology scale-ups, and luxury hospitality repositionings – sectors where speed, confidentiality, and covenant flexibility are essential. He has cultivated direct relationships with a closed network of Swiss family offices that deploy capital without committees or publicity requirements.

Under his leadership, Westwood Private Group maintains a 100 % close rate on signed mandates and a reputation for trust and execution excellence. All client interactions are conducted under end-to-end encryption, with physical meetings by appointment only to uphold the highest standards of discretion.

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