

# Top 3 Overlooked LinkedIn Moves That Attract Clients *Fast*

*(Real LinkedIn traction for people who hate vague tips and fake outreach.)*

I'm Coach Lee Hopkins, and I help late-diagnosed autistic and introverted professionals make real, meaningful relationships.

When I turned to LinkedIn to find more of those people, I started out doing what everyone said to do—be consistent, add value, and post more.

But most of that advice was too vague to be useful.

Fortunately, my pattern-seeking brain helped me notice which small actions were actually getting me more views, new followers, and real trust.

I spent two years testing different habits, watching what worked and what didn't. I kept only the ones that brought real results, and over time, they became a system I now call ***The LinkedIn Connect-to-Client Method.***

I'm sharing this with you because I know what it feels like to waste time doing all the “right things” that don't move the needle.

If I had to start from zero again, these are the tips I'd use first.

They'll help you get seen, build trust, and start booking 2 to 3 warm leads each week.



– Coach Lee  
Social Connections Coach

[www.patternsofpossibility.com](http://www.patternsofpossibility.com)

# 1. Comment Daily to Build Visible Credibility

You **don't** need to post every day to be seen.  
You need to be seen in the right places.

Commenting on other people's posts (especially those your ideal clients follow) gets your face, voice, and values in front of the right audience faster than content alone.

**Pro Tip:** Make your comments thoughtful enough that someone might click your profile just to see who you are.

*\*\*\*This comment got me 21K impressions.*

←

Coach Lee Hopkins · You 1w ...  
Helping late-diagnosed autistic professionals make real...  
When you're triggered, you're trying to punish. You can't make peace by punishing.

Like 16 | Reply 5 | 21,153 impressions

Cathie Lemmond · 3rd+ 1w ...  
Certified Professional Life Coach ACC "Focus For...  
Coach Lee Hopkins that's a profound thought. Where is this from as I'd like to read more?

Like 2 | Reply

See 4 more replies

## 2. Make a 'Visibility List' of Influential Creators to Comment On

Not all place that you comment will get you equal visibility.

Create a curated list of 10–15 creators or pages that your ideal clients already follow.

When you comment on their posts, you get seen by hundreds or thousands of your people in one move.

*\*\*\*10 LinkedIn pages that post content quality content that gets tons of engagement.*

<a href="#">The Quiet Leader: Posts   LinkedIn</a>	<a href="#">Mental Health :): Posts   LinkedIn</a>
<a href="#">Kindness voice: Posts   LinkedIn</a>	<a href="#">Spreading Kindness</a>
<a href="#">Excellence Talks: Posts   LinkedIn</a>	<a href="#">The Growth Mindset Hub: Overview   LinkedIn</a>
<a href="#">Leadership First: Posts   LinkedIn</a>	<a href="#">Growth Mindset 🧠: Posts   LinkedIn</a>
<a href="#">Mental Health: Posts   LinkedIn</a>	<a href="#">Motivational Quotes: Posts   LinkedIn</a>

### 3. If You Can't Create, Curate (Strategically)

Struggling to post content? Start by reposting other people's posts you genuinely agree with. Add a line or two about why it matters to you. This shows your values and when paired with an optimized profile it tells people exactly how you can help.

*Sequana Whiteside does this extremely well. She has over 8k followers without posting her own content. She focuses all her energy on creating quality comments.*

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FOR EVERY BODY, SALVES FOR EVERY SOUL

**Sequana (Auntie Nalorie Oluchi) Whiteside**  
She/Her · 1st  
Independent Children's Book Author | 'There's Not Enough Hours In The Day For People Like Me' children's book coming soon! | SCDHHS Eligibility Specialist | Holistic Wellness Creator | Advocating for Neurodivergent Voices  
Spartanburg, South Carolina, United States · [Contact info](#)  
[Stardust Salves Substack](#)   
8,131 followers · 500+ connections

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## These three tips are just the beginning.

They're part of the full ***LinkedIn Connect to Client Method*** I've used to consistently bring 2 to 3 warm leads onto my calendar every single week.

When you use them with intention, you'll start seeing more profile views, better replies, and real conversations with people who are already curious about what you do.

Inside the full LinkedIn Leads system, I teach the rest of the steps:

- how to plan content that leads to connection
- how to pitch without feeling pushy
- how to find where your ideal client lives on LinkedIn
- how to qualify your prospects
- how to stay consistent without burning out

Watch the full 40 minute video FREE in the following training: ***LinkedIn Leads: How to get 2 to 3 warm leads onto your calendar every single week.***

If you've been stuck trying to do everything "right" and still not seeing traction, this will give you the clarity and structure you've been missing.

Click the link below to watch.

<https://www.patternsofpossibility.com/connecttoclient>

Not ready for the class but want more? [Join my mailing list.](#)