

# Business Profile

*Dhanstar Tech Solutions*

*We comprehend to serve your needs.*



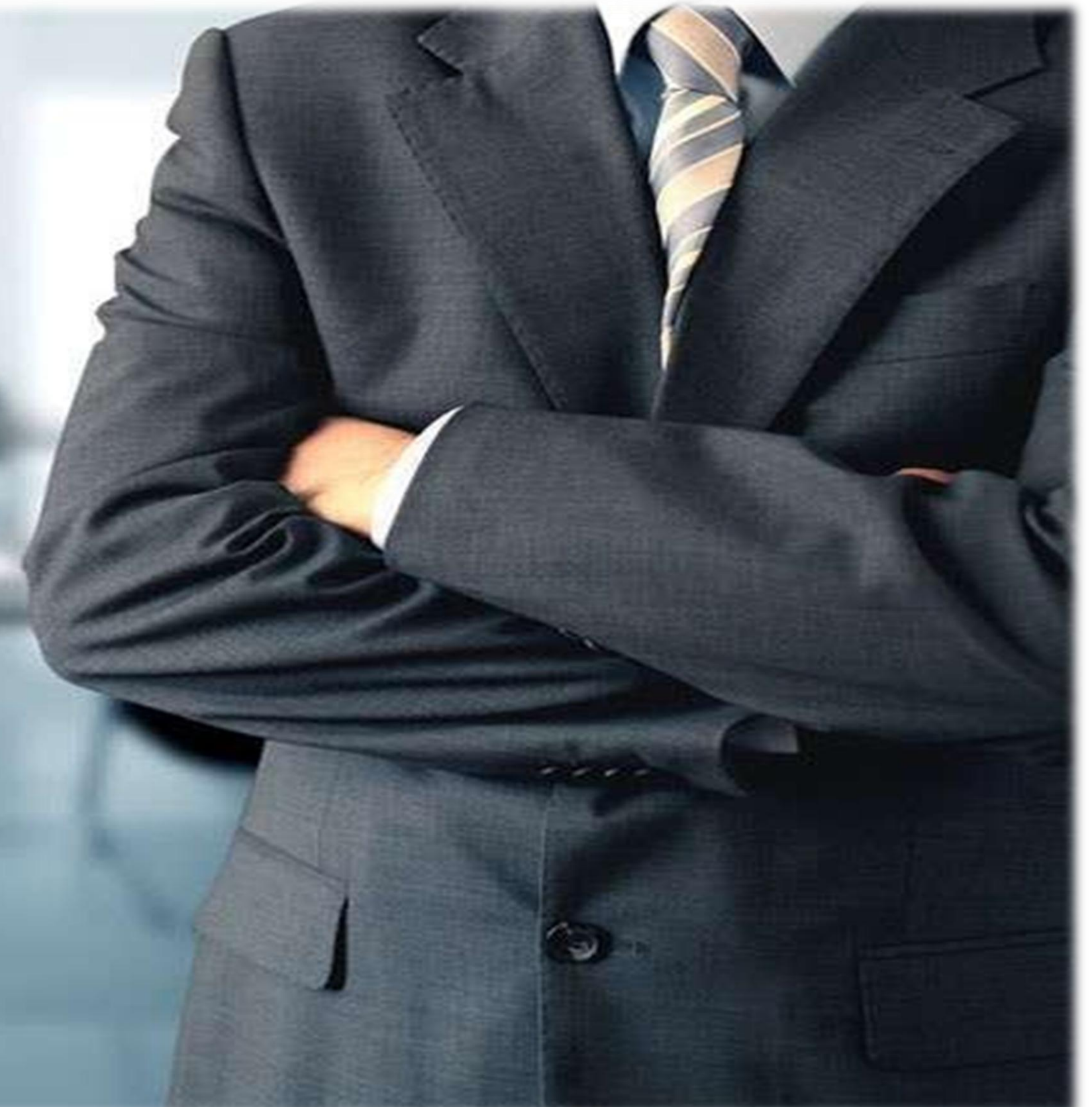
**DHANSTAR  
TECH SOLUTIONS**

# About US



## Introduction

*Dhanstar Tech Solutions, headquartered in Mumbai, Maharashtra, is a leading ICT (Information and Communication Technology) system integrator and a trusted importer and distributor of AV & IT products across India. Backed by a team of seasoned AV professionals with over two decades of experience in projects, installations, solution consulting, and distribution, the company combines deep industry expertise with a forward-looking approach. With a strong nationwide presence, Dhanstar enables*



*organizations to seamlessly transition from legacy systems to advanced digital ecosystems. We specialize in delivering end-to-end technology solutions—from core infrastructure to AI-driven automation—while offering products and experiences that consistently exceed customer expectations and drive measurable business value.*



# Tailored AV Solutions

Creating robust infrastructure solutions for all your  
audio video business needs

# Core Service Pillars

We offer a comprehensive "Office-in-a-Box" approach, ensuring that your communication, security, and infrastructure are unified.

## I. Enterprise Telephony & Unified Communications

We design resilient voice architectures that serve as the backbone of modern corporate communication.

- Cloud UCaaS: Native integration for Microsoft Teams Phone, Zoom Phone, and Cisco Webex.
- Modern PBX: Advanced Software PBX solutions tailored for scalability.
- Hybrid Migration: Specialist support for migrating legacy Avaya and Mitel environments into modern workflows.

## II. UC Security & Interoperability

We ensure seamless connectivity between disparate networks while maintaining carrier-grade security.

- Session Border Controllers (SBC): Securing SIP trunks and enabling high-performance remote worker connectivity.

### **III. CX Automation & AI Solutions**

We help organizations transition from reactive to proactive customer engagement through intelligent automation.

- Localized AI Voicebots: Conversational AI supporting English, Hindi, Marathi, and other regional languages to enhance local customer experience.
- Compliance Recording: Deployment of RBI-standard compliant logging (NICE, Verint, AudioCodes) specifically for BFSI, Government, and Healthcare sectors.

### **IV. Digital & Physical Infrastructure**

We provide turnkey physical layer deployment, acting as a single point of contact for new office setups and data centers.

- Certified Cabling: Passive infrastructure using Copper (Cat6A/Cat8).
- Collaboration Spaces: Plug-and-play Video Conferencing (VC) kits for everything from huddle rooms to executive boardrooms.
- Active Gear: Deployment of enterprise servers, networking switches, and professional endpoints.

# Who we are



# Our Strength

## Key Attributes

- Pan India Presence
- Strong Financial support
- In house marketing, logistics and technical support teams



# Segments We Cover

## Verticals



Corporate



Education



Hospitality



Government



Entertainment

# Our Presence

## Pan India Presence

- Mumbai ( HO )
- Ahmedabad
- Pune
- Bengaluru
- Delhi
- Hyderabad



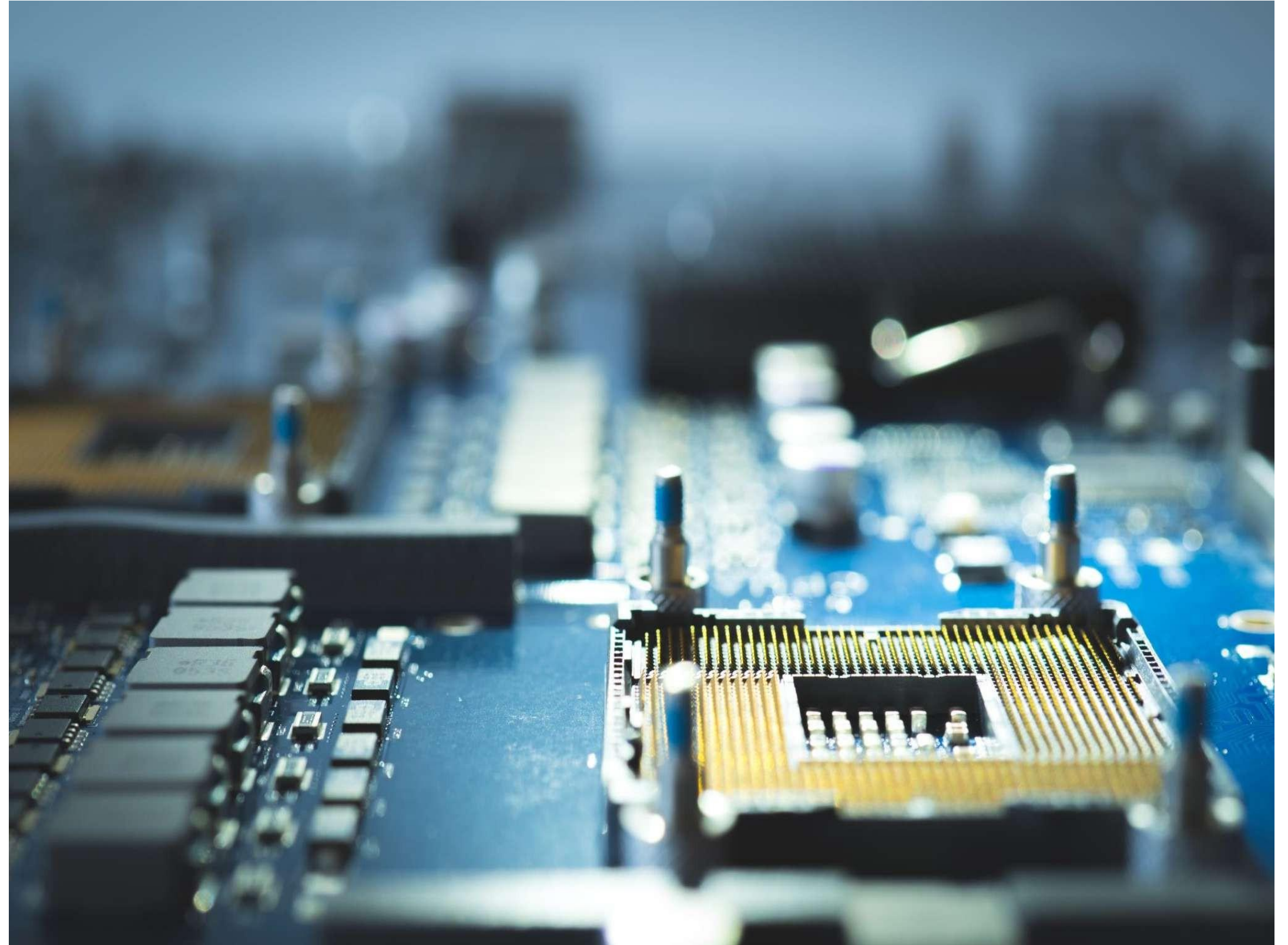
# Our Roadmap

- Consortium
- In-house design, installation & service teams
- Backed by depth of experience in implementing turnkey projects



# Our Solutions

- Audio Video Solutions
- Active Led, Indoor & Outdoor
- Unified Communications
- Digital Signage & Professional Displays
- IOT & Airport FIIDS
- Biometrics, Attendance & Access control service
- NOC & Command Center



# OUR DIGITAL SIGNAGE RANGES

## Digital Posters



Slimline Pro Advertising Displays (19"-55")

Android Freestanding Digital Posters (50"-65")

Network Digital Menu Boards (32"-55")

Superslim Freestanding Double-Sided Digital Posters (43"&55")

## Commercial Monitors and Video Walls



Professional Monitors (32"-55")

Economy Professional Monitors (43"&55")

4K Large Format Displays (65"-98")

LCD Video Wall Displays (49"&55")

Ultra-Narrow Bezel LCD Video Wall Displays (55")



## Window Displays



Ultra High Brightness Window Displays (43"-75")

High Vibrance Android Advertising Displays (43"&55")

Hanging Double-Sided Window Displays (43"&55")

Ultra High Brightness Double-Sided Displays (49"&55")

## Touch Screens



Android PCAP Touch Screens (22"-55")

PCAP Touch Screen Monitors (22"-55")

PCAP Touch Screen Kiosks (43"-55")

PCAP Self Service Kiosks (22"&27")

Freestanding PCAP Touch Screen Posters (50"&55")

4K Slim Bezel Interactive Touch Displays (55"-86")

## Outdoor Displays



Outdoor Digital Advertising Displays (22"-86")

Outdoor Freestanding Digital Posters (43"-86")

Outdoor Digital Android Battery A-Boards (43")

High Brightness Outdoor Digital Android Battery A-Boards (43")

## Small Sized and Wide Format



POS Android Advertising Displays (10"&15")

POS Network Android Advertising Displays (10"&15")

Shelf Edge Touch Displays (23")

Ultra Wide Stretched Bar Displays (28"-37")

Ultra Wide Stretched Bar Monitors (76")

## Media Players



Android Media Players (Standalone or Network)

4K Network Android Media Players

## Direct-View LED (Modular)



Indoor DV-LED (P1.8-P2.5)

Outdoor DV-LED (P4-P6)

Indoor High Brightness DV-LED (P2.5)

## Direct-View LED (All-in-One)



Indoor Freestanding DV-LED Totems (1-7 Columns)

Indoor High Brightness DV-LED Window Displays (116"-231")

Fine-Pitch DV-LED Video Walls (138"&165")

Outdoor DV-LED Shop Fascias (156"&193")

## Software



# Other areas of expertise



## ➤ Industry-Specific Solutions

### . **BFSI (Banking, Financial Services, and Insurance) Solutions:**

- Secure and efficient AV systems for financial institutions.
- Customer experience enhancement and operational efficiency.

## ➤ Active LED Solutions

### . **Indoor and Outdoor Applications:**

- High-resolution LED displays for vibrant visuals.
- Customizable solutions for retail, corporate, and public spaces.

## ➤ **Corporate AV Solutions**

### . **Video Conferencing & Collaboration Tools:**

- Seamless integration of MS Teams and certified headsets.
- Advanced solutions for boardrooms, huddle rooms, and training facilities.

### . **NOC/Command Centre Solutions:**

- Real-time monitoring and command operations with high-tech displays.

- **Experience Centre:**

- Immersive AV setups showcasing products and services.

- **Museum and Interactive Solutions**

- **Museum AV Solutions:**

- Dynamic storytelling through projection mapping and interactive exhibits.

- **Interactive/Kiosk Solutions:**

- User-friendly touchscreens for information and engagement.

## ➤ Wayfinding and Signage Solutions

### . **Wayfinding Systems:**

- Intuitive digital navigation solutions for large facilities.

### . **Signage Solutions:**

- On-premises & cloud-based options for real-time updates and dynamic displays.

## ➤ Hospitality and Entertainment Solutions

- . Tailored AV solutions for hotels, resorts, and entertainment venues.
- . Enhance guest experiences with integrated AV technologies.

## ➤ Specialty Applications

### . **Projection Mapping:**

- Captivating visual effects for events, concerts, and architectural projects.

### . **Classroom and Courtroom Solutions:**

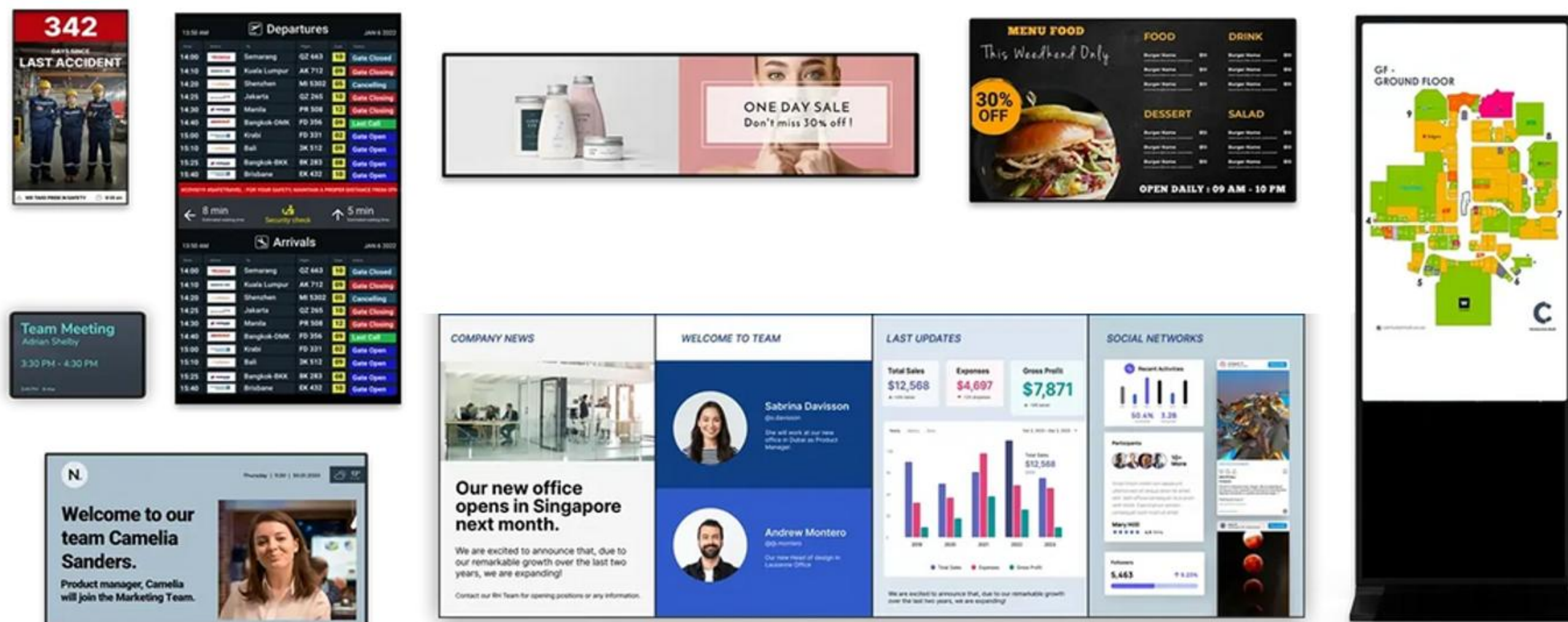
- AV systems for education & legal applications, enhancing communication & presentation.

### . **House of Worship & Stadium Solutions:**

- Large-scale audio-visual systems for worship spaces and sports arenas.

## ➤ Technology and Innovation

- . Partnerships with leading technology providers for quality and reliability.
- . Focus on sustainable and energy-efficient AV solutions.



# Transform Your Operations Today With Azure AI Solutions



*Also, as per customer's request, we can provide acoustics & furniture solutions.*

We maintain strong relationships with global OEMs to ensure our clients Receive gold-standard hardware and software support.

- Reliance Industries Limited
- GMR Group
- Parle Products
- FlexiLoans
- Indian Navy
- Manubhai Shah Hospital & Research Centre
- Infosoft Digital Design & Services Pvt. Ltd.
- Pan Intellectcom Ltd.
- KIMS Hospital
- Fern Hotels & Resorts
- The Rose – Aarti Jewellers Pvt. Ltd.
- Unicom Infotel Pvt. Ltd.

<b>Domain</b>	<b>Lead OEM Partners</b>
Voice & SBC	AudioCodes, Ribbon, Cisco (CUBE), Sangoma
Office PBX	Avaya, Microsoft, Grandstream, Matrix Comsec
VC & Collaboration	Logitech, Poly, Yealink, AudioCodes
Endpoints	Jabra, EPOS (Sennheiser), Plantronics, Logitech
Infrastructure	Dell Technologies, HPE, Polycab, CommScope

# OUR SERVICES



## Computer AMC

Computer AMC is a service agreement that ensures your business-critical IT hardware is always running smoothly, safely, and efficiently—without costly downtime or surprise failures.



## Web Development

A website reflects brand image of a business venture irrespective of its size. A website holds the key for successful. Enhanced user experience and engagement.



## Computer Security

Computer security, also known as cybersecurity or IT security, refers to the protection of computer systems, networks, and data from unauthorized access, damage, theft, or disruption.



## Mobile Testing

Mobile testing is the process of evaluating mobile applications and digital experiences—such as apps—to ensure they function correctly, perform efficiently.



## Cloud Solutions

Computer solutions refer to a wide range of services and technologies designed to solve IT-related challenges for individuals, businesses, and organizations.



## Data Recovery Service

Data recovery service is a specialized solution designed to retrieve lost, deleted, corrupted, or inaccessible data from digital storage devices.



## Accounting & ERP

Accounting & ERP (Enterprise Resource Planning) refers to an integrated software system that combines financial management with broader business operations.



## CCTV Camera

CCTV (Closed-Circuit Television) cameras are surveillance devices used to monitor and record activities in a specific area. Enhanced safety for people and property.

# The Dhanstar Advantage

Why choose a partner like Dhanstar Tech Solutions ?

- **Agile Veteran Leadership:** Founded by industry veterans with a 25-year track record in the Indian IT landscape, combining the speed of a growing firm with the wisdom of experience.
- **BFSI & Regulatory Specialization:** Deep technical understanding of the security and RBI-mandated regulatory requirements for India's top private and PSU banks.
- **Turnkey Execution:** We own the entire lifecycle—from the initial Business Requirement Document (BRD) to the final rollout—significantly reducing vendor friction and project delays.

# Contact



**For more details, pls contact us:**

*214, 3rd Floor, Plot No. 214, Empire House,*

*Amrit Keshav Nayak Marg, Handloom House,*

*Fort, Mumbai – 400001*

[info@dhanstar.com](mailto:info@dhanstar.com)

[www.dhanstar.com](http://www.dhanstar.com)



*Chief Marketing Officer*

**+91 80822 93421 / [aliasgar.tinwala@dhanstar.com](mailto:aliasgar.tinwala@dhanstar.com)**



*thank you*

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