

Detailed Pricing Breakdown

A. Gravel & Ground Cover

Service	Quantity	Moderate Price	High-End Price
Beige Gravel (Zero-Scape)	12–18 yd	\$65/yd = \$780–\$1,170	\$65/yd = \$780–\$1,170
White Gravel (Perimeter)	4–6 yd	\$260–\$390	\$260–\$390
Weed Barrier Fabric	2,600 sq ft	\$0.095/sq ft = \$247	\$0.12/sq ft = \$312

B. Sod & Turf Installation

Service	Quantity	Moderate Price	High-End Price
Sod (Backyard & Partial Sides)	10,000 sq ft	\$1.60/sq ft = \$16,000	\$2.00/sq ft = \$20,000

C. Hardscaping & Paving

Service	Quantity	Moderate Price	High-End Price
Trash Pad Pavers	75 sq ft	\$8.51/sq ft = \$638	\$40/sq ft = \$3,000

D. Irrigation & Drainage Systems

Service	Quantity	Moderate Price	High-End Price
Irrigation & Drip System (Full Lot)	12,600 sq ft	\$2.75/sq ft = \$34,650	\$4.50/sq ft = \$56,700
Drainage Pipes & Connections	250 lin ft	\$25/lin ft = \$6,250	\$40/lin ft = \$10,000

E. Trees, Shrubs & Planting

Service	Quantity	Moderate Price	High-End Price
Ponderosa Pine Trees (Front)	3 trees	\$400/tree = \$1,200	\$650/tree = \$1,950
Apple Trees (Backyard)	3 trees	\$300/tree = \$900	\$500/tree = \$1,500
Shrubs (Zero-Scape Variety)	20 plants	\$50/plant = \$1,000	\$100/plant = \$2,000

F. Edging & Fencing

Service	Quantity	Moderate Price	High-End Price
Edging (Sod & Gravel Borders)	500 lin ft	\$20/lin ft = \$10,000	\$30/lin ft = \$15,000
Vinyl Fence Option	510 lin ft	\$26/lin ft = \$13,260	\$35/lin ft = \$17,850
Cedar Fence Option	510 lin ft	\$25/lin ft = \$12,750	\$45/lin ft = \$22,950
Metal Fence Option	510 lin ft	\$44/lin ft = \$22,440	\$60/lin ft = \$30,600

G. Labor Services

Service	Quantity	Price
Installation Labor	150 hrs	\$75/hr = \$11,250

Package Deals and Discounts

- **Seasonal Package Deal:**
 - Bundle lawn care, weed control, and mulch — save up to 15% when scheduled in advance.
- **Referral Credit:**
 - Refer a friend and get \$50 off your next service once they book.
- **Neighborhood Discount:**
 - Book 2 or more homes on the same block and receive 10% off per property.

Additional Costs

- **Travel Fee:** \$0.75/mile for locations beyond 15 miles from our service hub.
- **Material Upgrades:** (e.g., decorative rock, premium mulch) — costs vary and will be quoted transparently.
- **Permit Fees or HOA Requests:** If applicable, we'll assist in the process and communicate costs upfront.