



Felipe Ximenes

Sports Manager

+55 (21) 98919-1801

felipeximenes0911@gmail.com



Native



Fluent



Fluent



Intermediary

About

A strategic, results-oriented leader in soccer, with over 30 years of experience in the sports ecosystem. With a degree in Physical Education and a master's degree in Education, I am specialized in player development, team building, and institutional relationships with clubs and federations. Recognized for my ability to implement management and governance models, with in-depth knowledge of Law 14.193/21 (SAF Law). Work on preparing institutions for analysis, feasibility, and transition to the corporate model. I stand out for strengthening stakeholder relationships, delivering innovative solutions, and driving high-level performance in dynamic, complex, and results-demanding environments.

Achievements

Teaching



CBF Academy, IBMEC, Unicarioca, UniCuritiba and Football Managing Cours with presence in 20 countries

ICT



Creator of the organizational chart model adopted by CONMEBOL and the country's first football department management software.

Academic production



Author of the book "O certo é certo. Mesmo dando errado." and Lance!'s columnist



Professional trajectory

from 2000 onwards

2000 - 2004



Clube de Regatas Vasco da Gama
Superintendent of Olympic Sports,
Manager of CT Vasco Barra

2005 - 2006



Botafogo de Futebol e Regatas
Assistant Coach - Professional
Football



Cruzeiro Esporte Clube
Assistant Coach - Professional
Football

2006 - 2007



Fluminense Football Club
Assistant Coach - Professional
Football



Náutico Capibaribe
Assistant Coach - Professional
Football



AD São Caetano
Assistant Coach - Professional
Football

2007 - 2008



Clube Atlético Mineiro
Executive Manager of Youth Football
Executive Manager of Professional Football

2009 - 2013



Fluminense Football Club
Sports Manager



Coritiba Football Club
Sports Manager

2014



Clube de Regatas do Flamengo
Sports Manager



Vitória Esporte Clube
Sports Manager



Confederação Brasileira de Futebol
CBF Academy Instructor

2010 - atual

Trajetória Profissional

A partir de 2000

2015



CRICIÚMA E.C.

Criciúma Esporte Clube
Sports Manager

2016



Goiás Esporte Clube
Sports Manager

2020



Santos Futebol Clube
Sports Manager

2023



Nanjing FC (China)
Consultant

2021 - 2022



Centro Esportivo Alagoano
Sports Manager



Avaí Futebol Clube
Sports Manager

2024 - atual



Joinville Esporte Clube
CEO

**Personal
references**

Available if needed.

Some Accomplishments



Libertadores
Finalist



Promotion to
Brasileirão's Serie A



Mineiro, Carioca,
Paranaense e Goiano
Champion



Brasileirão's
Serie B
champion



www.linkedin.com/in/felipeximenesoficial