## **ARTIFICIAL INTELLIGENCE (AI)**

#### 1. What does Al stand for?

- A) Artificial Information
- B) Automated Input
- C) Artificial Intelligence
- D) Advanced Internet

## 2. Which of the following is an example of Al?

- A) Calculator
- B) Chatbot
- C) Clock
- D) Pen

## 3. Al systems are designed to \_\_\_\_\_

- A) Sleep
- B) Think and learn
- C) Paint
- D) Forget

## 4. Which company created ChatGpt?

- A) Google
- B) Open Al
- C) Microsoft
- D) Amazon

## 5. The main goal of Al is to \_\_\_\_\_.

- A) Replace humans
- B) Help machines think and act like humans
- C) Entertain people
- D) Build robots only

## 6. A self-driving car uses which technology?

- A) Manual controls
  - B) Artificial Intelligence
  - C) Mechanical energy
  - D) Virtual reality

## 7. Machine Learning is a branch of

- A) Computer Networking
- B) Artificial Intelligence
- C) Hardware Design

## D) Data Entry

8.	Which of these is a voice assistant?
	A) Alexa
	B) Paint C) Word
	D) Calculator
	D) Galcalatol
9.	Al can help in
	A) Reading emotions
	B) Cooking food
	C) Making clothes
	D) Growing plants
10	.ChatGPT is an example of
	A) Social Media App
	B) Chatbot using Al
	C) Game Software
	D) File Manager
11	.Al works based on
	A) Data
	B) Colors C) Music
	D) Temperature
	b) remperature
12	.Which game first used AI for competition with humans?
	A) Chess
	B) Football
	C) Cricket
	D) Golf
13	.Robots are often powered by
	A) Al software
	B) Wind energy
	C) Manual labor
	D) Paint tools
1	
14	Al helps doctors by
	A) Printing papers
	B) Analyzing medical images
	C) Painting walls D) Managing staff
	D) Managing Stan

## 15. Which one is NOT an Al tool?

- A) Google Lens
- B) Alexa
- C) Excel Sheet

## D) ChatGPT

## 16. Face recognition uses which AI technology?

- A) Image processing
- B) Robotics
- C) Sound control
- D) Data entry

## 17. What is an Al algorithm?

- A) Step-by-step instructions for a computer
- B) A machine
- C) A type of game
- D) Hardware device

## 18. In AI, data is used to \_\_\_\_\_.

- A) Make machines learn
- B) Paint pictures
- C) Store music
- D) Clean devices

## 19. Which sector uses AI for customer service?

- A) Banking
- B) Gardening
- C) Cooking
- D) Fashion

#### 20. What does NLP stand for?

- A) New Learning Program
- B) Natural Language Processing
- C) National Logic Protocol
- D) Neural Link Process

## 21. Al is useful for decisions.

- A) Random
- B) Logical
- C) Emotional
- D) Spontaneous

### 22. Which language is most used in Al development?

- A) Python
- B) English
- C) HTML
- D) JavaScript

#### 23. Which of these can Al NOT do?

- A) Learn
- B) Think
- C) Feel emotions

## D) Predict

## 24. Which of the following is an Al application?

- A) Face ID unlock
- B) Alarm clock
- C) Calculator
- D) Calendar

#### 25. What does "automation" mean in Al?

- A) Doing tasks automatically
- B) Writing letters
- C) Designing art
- D) Speaking languages

## 26. Which field benefits most from Al today?

- A) Healthcare
- B) Fishing
- C) Construction
- D) Sports only

## 27. What is supervised learning?

- A) Learning from labeled data
- B) Learning without data
- C) Learning games
- D) Teaching humans

## 28. Chatbot is short for \_\_\_\_\_.

- A) Chat Robot
- B) Chat Room
- C) Chat Box
- D) Chatting Hub

### 29. Who is known as the Father of Al?

- A) Alan Turing
- B) Isaac Newton
- C) Steve Jobs
- D) Bill Gates

## 30. Al makes human tasks \_\_\_\_\_.

- A) Easier
- B) Harder
- C) Slower
- D) Boring

#### Answer Key:

1. C	2. B	3.B	4.B	5. B	6.B	7. B	8.A	9.A	10.B
11.A	12.A	13.A	14.B	15.C	16.A	17.A	18.A	19.A	20.B

## 21.B | 22.A | 23.C | 24.A | 25.B | 26.A | 27.A | 28.A | 29.A | 30.A

## Life Skills: Decision Making, Problem Solving & Self-Management

1.	What is the first step in decision-making?  A) Ignoring the problem  B) Identifying the problem  C) Waiting for others to decide  D) Guessing the answer
2.	Problem-solving means  A) Avoiding problems  B) Finding solutions  C) Complaining about problems  D) Ignoring issues
3.	Which of these helps you manage time better?  A) Watching TV  B) Time planning  C) Forgetting schedules  D) Skipping work
4.	Self-management means  A) Managing others  B) Managing yourself and your actions  C) Avoiding tasks  D) Managing money only
5.	A good decision is based on  A) Emotions only B) Logic and reasoning C) Random guesses D) What friends say
6.	When faced with a challenge, the first thing you should do is
	A) Panic B) Think calmly
>	C) Run away D) Blame others
7.	Setting goals helps in  A) Wasting time B) Staying focused and organized C) Avoiding responsibility

## 8. Which of the following shows self-control? A) Shouting when angry B) Staying calm in arguments C) Ignoring everyone D) Avoiding all discussions 9. Stress management helps you to \_\_\_\_\_ A) Feel more tired B) Stay calm and healthy C) Create more problems D) Sleep all day 10. A positive attitude helps in A) Solving problems effectively B) Making more mistakes C) Avoiding success D) Losing focus 11. Decision-making improves with A) Practice and experience B) Luck C) Guessing D) Waiting for others 12. Problem-solving starts with A) Understanding the issue B) Skipping details C) Copying others D) Avoiding questions 13. Time management means \_\_\_\_\_. A) Using time wisely B) Working only at night C) Forgetting deadlines D) Resting all day 14. Self-discipline helps you \_ A) Stay consistent and focused B) Avoid responsibility C) Depend on others D) Skip important tasks 15. Self-motivation means \_\_\_

A) Needing others to inspire you

D) Forgetting priorities

B) Encouraging yourself to achieve goals C) Waiting for help D) Depending on luck	
16. Which skill helps you adapt to change? A) Flexibility B) Laziness C) Anger D) Avoidance	
17. Good leaders make decisions based on A) Emotions only B) Facts and logic C) Popular opinion D) Impulse	
18. Staying calm in tough situations shows  A) Strength and self-control B) Fear C) Weakness D) Anger	^\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
19. Solving a problem step-by-step is called A) Systematic problem-solving B) Guesswork C) Avoidance D) Experimenting	_•
20. Self-management involves  A) Setting goals and managing time B) Controlling others C) Ignoring tasks D) Complaining	
21. The opposite of procrastination is  A) Action B) Laziness C) Delay D) Rest	

22. Which of these helps in effective problem-solving?  A) Listening and analyzing B) Ignoring others C) Panicking D) Avoiding teamwork
23. <b>Decision-making involves</b> A) Choosing between options B) Following the crowd C) Doing nothing D) Waiting for results
24. The best way to stay organized is  A) Keeping a to-do list  B) Forgetting tasks  C) Leaving work incomplete  D) Relying on others
25. Emotional balance helps in  A) Making clear decisions  B) Acting out of anger  C) Overreacting  D) Ignoring people
26. Reflection after decision-making helps you  A) Learn from experience B) Repeat mistakes C) Forget lessons D) Blame others
27. <b>Time blocking is a method used for</b> A) Planning work hours efficiently B) Avoiding tasks C) Playing games D) Ignoring deadlines
28. What helps you stay focused? A) Avoiding distractions B) Multitasking too much C) Constant breaks D) Noise
29. <b>Being responsible means</b> A) Owning your actions B) Blaming others C) Avoiding duties

## D) Ignoring deadlines

## 30. Managing emotions well shows \_\_\_\_\_

- A) Emotional intelligence
- B) Physical strength
- C) Ignorance
- D) Overconfidence

#### Answer Key:

1. B	2. B	3.B	4.B	5. B	6.B	7.B	8.B	9.B	10.A
11.A	12.A	13.A	14.A	15.B	16.A	17.B	18.A	19.A	20.A
21.A	22.A	23.A	24.A	25.A	26.A	27.A	28.A	29.A	30.A

## Entrepreneurship (Idea Pitching, Business Planning & Social Innovation)

## 1. Who is an entrepreneur?

- A) Someone who works for others
- B) Someone who starts and runs their own business
- C) Someone who invests in the stock market only
- D) Someone who only manages money

### 2. What is a business plan?

- A) A holiday schedule
- B) A document outlining business goals and strategies
- C) A marketing jingle
- D) A social media post

## 3. What does "startup" mean?

- A) A large company
- B) A new business venture
- C) A government project
- D) A social club

### 4. What is an idea pitch?

- A) A long speech
- B) Presenting your business idea briefly and clearly
- C) Writing a report
- D) Selling a product

## 5. Innovation means \_\_\_\_\_. A) Copying old ideas B) Creating something new or improving something existing C) Avoiding change D) Following the crowd 6. Which of the following is an example of social entrepreneurship? A) Opening a charity-based recycling business B) Owning a sports shop C) Starting a private school D) Selling electronics 7. The main goal of social innovation is \_ A) Making quick profits B) Solving community problems C) Creating ads D) Building luxury products 8. What is profit? A) Income after deducting expenses B) Total income C) Total expenses D) Savings in a bank 9. What does ROI stand for? A) Rate of Income B) Return on Investment C) Resource on Information D) Revenue of Industry 10. Who is a customer? A) Someone who sells products B) Someone who buys products or services C) Someone who manages employees D) Someone who invests in startups 11. A business idea should always \_\_\_\_\_. A) Solve a real problem B) Be copied from others C) Ignore customer needs D) Focus only on design 12. What is marketing? A) Selling old goods

B) Promoting and selling products or services

C) Manufacturing only

#### D) Hiring staff

## 13. What is a prototype?

- A) A final product
- B) A sample model used to test an idea
- C) A software tool
- D) A business partner

## 14. What is the first step in starting a business?

- A) Finding a problem or opportunity
- B) Printing visiting cards
- C) Hiring employees
- D) Building an office

## 15. Networking in entrepreneurship means \_\_\_\_\_\_.

- A) Meeting and connecting with other people in business
- B) Installing internet
- C) Advertising online
- D) Social media chatting

## 16. An investor provides \_\_\_\_\_

- A) Training only
- B) Money and mentorship
- C) Free products
- D) Legal advice only

## 17. What is a product?

- A) A service or item offered to customers
- B) A marketing campaign
- C) A website
- D) A business logo

#### 18. What is a brand?

- A) A name, logo, or symbol that identifies a business
- B) A type of advertisement
- C) A product feature
- D) A store

## 19. SWOT stands for \_\_\_\_\_

- A) Strengths, Weaknesses, Opportunities, Threats
- B) Sales, Work, Options, Targets
- C) System, Work, Order, Time
- D) Skills, Wisdom, Outlook, Team

## 20. Why is customer feedback important?

- A) To understand and improve products
- B) To reduce communication
- C) To increase costs
- D) To ignore complaints

## 21. Pitching means \_\_\_\_\_

- A) Explaining your business idea clearly to others
- B) Selling a product in a market
- C) Writing a report
- D) Managing a shop

## 22. What is sustainability in business?

- A) Long-term growth that is eco-friendly and ethical
- B) Quick money-making
- C) Short-term profit goals
- D) Avoiding social causes

## 23. Which famous company started in a garage?

- A) Apple
- B) Amazon
- C) Infosys
- D) Dell

## 24. Creative thinking in entrepreneurship means \_\_\_\_\_.

- A) Generating new ideas and solutions
- B) Copying old plans
- C) Ignoring new trends
- D) Memorizing theories

## 25. What is risk management?

- A) Identifying and reducing possible business risks
- B) Ignoring dangers
- C) Taking unnecessary risks
  - D) Relying on luck

## 26. Entrepreneurs must have \_\_\_\_\_ skills.

- A) Leadership and problem-solving
- B) Laziness
- C) Negative attitude
- D) Carelessness

## 27. What is a target market?

- A) The specific group of people your product is meant for
- B) A random audience
- C) Your friends and family
- D) Online users only

## 28. What is a social impact project?

- A) A project that improves people's lives or the environment
- B) A fashion trend
- C) A marketing advertisement
- D) A fundraising event only

## 29. What is a business goal?

- A) A specific objective a company wants to achieve
- B) A dream
- C) A rule
- D) A random idea

## 30. Entrepreneurs are known for their \_

- A) Creativity and determination
- B) Laziness
- C) Fear of change
- D) Lack of planning

## Answer Key:

1.B	2.B	3.B	4.B	5.B	6.A	7.B	8.A	9.B	10.B
11.A	12.B	13.B	14.A	15.A	16.B	17.A	18.A	19.A	20.A
21.A	22.A	23.A	24.A	25.A	26.A	27.A	28.A	29.A	30.A

## Cyber Safety, Online Ethics & Data Privacy

## 1. What is cyber safety?

- A) Playing games online
- B) Safe and responsible use of the internet
- C) Watching videos
- D) Sharing passwords

## 2. What is a strong password?

- A) Your pet's name
- B) A simple word

- C) A mix of letters, numbers, and symbols
- D) Only numbers

## 3. What is phishing?

- A) A type of online shopping
- B) A method hackers use to steal information
- C) Playing online games
- D) Downloading songs

## 4. Why should you never share your OTP?

- A) It's secret and used for verification
- B) It's fun to share
- C) Everyone shares it
- D) It changes daily anyway

## 5. What is cyberbullying?

- A) Teasing someone in person
- B) Using technology to harm or harass others online
- C) Blocking someone
- D) Posting selfies

## 6. What is data privacy?

- A) Protecting personal information online
- B) Saving files on a phone
- C) Deleting old emails
- D) Using strong Wi-Fi

#### 7. What is malware?

- A) A healthy software
- B) A harmful program that damages devices
- C) A video game
- D) An online shopping app

## 8. What does "https" in a website mean?

- A) It's a secure website
- B) It's a fake website
- C) It's an offline page
- D) It's a mobile app

## 9. What is two-factor authentication (2FA)?

- A) Using two devices
- B) Using two passwords
- C) An extra security step for login

## D) Sharing your password with friends

## 10. What is a digital footprint?

- A) Marks on the ground
- B) Your activity and data left online
- C) Shoe size
- D) Website design

## 11. Which of the following is safe online behavior?

- A) Sharing personal details
- B) Using strong passwords
- C) Clicking all links
- D) Posting your location publicly

#### 12. What is a firewall?

- A) A wall in a building
- B) Software that protects a network from attacks
- C) A type of virus
- D) A gaming app

### 13. What is antivirus software?

- A) A computer cleaning tool
- B) Software that protects against viruses and malware
- C) A photo editor
- D) A game

## 14. Why should you log out of shared devices?

- A) To protect your account from misuse
- B) To save time
- C) To increase storage
- D) To update the system

## 15. What is ethical use of the internet?

- A) Using it responsibly and honestly
- B) Copying others' work
- C) Hacking systems
- D) Spamming emails

## 16. Which of these is an example of cybercrime?

- A) Sending viruses to others' computers
- B) Playing games
- C) Watching tutorials

D) Using email safely

## 17. What is identity theft?

- A) Losing your ID card
- B) Someone stealing your personal information online
- C) Buying a fake ID
- D) Forgetting passwords

## 18. Why should you avoid suspicious links?

- A) They may contain viruses or scams
- B) They're boring
- C) They use too much data
- D) They're slow to load

## 19. What is encryption?

- A) Locking data so only authorized users can read it
- B) Writing messages on paper
- C) Saving files offline
- D) Installing new software

## 20. If someone sends you abusive messages online, you should \_\_\_\_\_.

- A) Ignore and block/report them
- B) Reply angrily
- C) Keep chatting
- D) Post it publicly

## 21. Who should you report cyber issues to?

- A) Cybercrime authorities or trusted adults
- B) Your friends
- C) Online strangers
- D) No one

## 22. What is data backup?

- A) Storing a copy of your important files safely
- B) Deleting old data
- C) Formatting a device
- D) Saving photos only

## 23. Why is privacy important?

- A) It keeps your personal information safe
- B) It slows your device
- C) It wastes storage

#### D) It hides files

#### 24. What is fake news?

- A) False or misleading information spread online
- B) News from newspapers
- C) Breaking news
- D) Paid advertisement

## 25. What is social engineering?

- A) Manipulating people to reveal confidential information
- B) Designing websites
- C) Building social media apps
- D) Posting videos

## 26. What is cyber awareness?

- A) Knowing how to stay safe online
- B) Playing games
- C) Learning coding
- D) Making friends online

## 27. Why is plagiarism unethical?

- A) It means copying someone else's work without credit
- B) It saves time
- C) It's allowed on the internet
- D) It's creative

#### 28. What is online ethics?

- A) Following moral rules while using the internet
- B) Posting anything freely
- C) Hacking accounts
- D) Avoiding passwords

## 29. What is Cyber Awareness Day about?

- A) Educating people about online safety
- B) Playing games
- C) Posting selfies
- D) Downloading apps

## 30. Safe online behavior includes \_\_\_\_\_

- A) Using strong passwords and avoiding unknown links
- B) Sharing all information
- C) Ignoring privacy settings

## D) Using open Wi-Fi for banking

## Answer Key:

1.B	2.C	3.B	4.A	5.B	6.A	7.B	8.A	9.C	10.B
11.B	12.B	13.B	14.A	15.A	16.A	17.A	18.B	19.A	20.A
21.A	22.A	23.A	24.A	25.A	26.A	27.A	28.A	29.A	30.A

## Money & Finance Skills

## 1. What does the word "finance" mean?

- A) The study of computers
- B) The management of money
- C) The art of cooking
- D) The act of shopping

## 2. What is a budget?

- A) A list of things to buy
- B) A plan for how to spend and save money
- C) A diary
- D) A shopping list

## 3. Why is saving money important?

- A) To waste later
- B) To meet future needs or emergencies
- C) To show off
- D) To earn friends

## 4. Which of the following is an example of income?

- A) Paying rent
- B) Earning a salary
- C) Buying groceries
- D) Paying electricity bill

## 5. Which of these is an expense?

- A) Salary
- B) Investment return
- C) Grocery bill
- D) Bonus

#### 6. What does ATM stand for?

- A) Auto Time Machine
- B) Automated Teller Machine
- C) Any Time Money
- D) Account Transfer Method

## 7. What is a digital wallet?

- A) A physical purse
- B) An app used for online payments
- C) A wallet for cash
- D) A card holder

## 8. Which of the following is a UPI app?

- A) Instagram
- B) Google Pay
- C) YouTube
- D) Zoom

## 9. What is online banking also called?

- A) E-banking
- B) Street banking
- C) Cash deposit
- D) ATM service

## 10. Why should you not share your bank PIN?

- A) It changes often
- B) It can be misused to steal your money
- C) It is not important
- D) It's written on your card

#### 11. What is interest?

- A) Extra money earned or paid on loans or savings
- B) A shopping discount
- C) A type of tax
- D) Bank fees

#### 12. What is a loan?

- A) Borrowing money that must be repaid
- B) A donation
- C) A gift
- D) Bank savings

#### 13. What does EMI stand for?

- A) Equal Money Income
- B) Easy Money Input
- C) Equated Monthly Installment
- D) Extra Monthly Interest

## 14. What does "investment" mean?

- A) Spending all your money
- B) Using money to earn profit or growth
- C) Saving cash in a drawer
- D) Buying fast food

## 15. Which of the following is a safe investment?

- A) Lottery
- B) Fixed Deposit
- C) Gambling
- D) Borrowing

#### 16. What is inflation?

- A) A fall in prices
- B) An increase in the general price level
- C) A banking service
  - D) A type of tax

#### 17. What is the role of the RBI in India?

- A) Controls schools
- B) Prints and manages the money supply
- C) Runs online shopping sites
- D) Manufactures goods

## 18. Why should you keep receipts?

- A) For fun
- B) For proof of payment or record keeping
- C) To show friends
- D) To collect designs

#### 19. What does "cashless transaction" mean?

- A) Payment without using physical cash
- B) Using only coins
- C) Using cheques only
- D) Paying in cash

- 20. A debit card is used to \_\_\_\_\_.A) Withdraw or spend your own money from the bank
  - B) Borrow money from the bank
  - C) Add funds to an account
  - D) Apply for a loan

## 21. What is the main difference between saving and spending?

- A) Saving keeps money for future; spending uses it now
- B) Both are same
- C) Saving is wasting
- D) Spending earns money

#### 22. What is a credit card?

- A) A card to access savings
- B) A card that lets you borrow money to pay later
- C) A shopping card
- D) A gift card

## 23. Why is financial planning important?

- A) To manage income and expenses wisely
- B) To spend randomly
- C) To earn awards
- D) To avoid work

#### 24. What is online fraud?

- A) A digital game
- B) A scam to steal money or information online
- C) A shopping tool
- D) A form of cashback

#### 25. What does PAN stand for?

- A) Personal Account Number
- B) Permanent Account Number
- C) Public Access Network
- D) Personal Automated Note

## 26. Why should you track your expenses?

- A) To know where your money goes
- B) To waste time
- C) To spend more
- D) To get discounts

#### 27. What is a financial goal?

- A) A money-related target or plan
- B) A sports activity
- C) A shopping list
- D) A charity plan

## 28. Which of the following is a financial app?

- A) Paytm
- B) Instagram
- C) Netflix
- D) Google Docs

## 29. What is a fixed deposit (FD)?

- A) Money kept in a bank for a fixed time to earn interest
- B) A current account
- C) A short loan
- D) A one-time payment

## 30. The key to financial success is \_\_\_\_\_.

- A) Proper planning, saving, and smart spending
- B) Spending more than you earn
- C) Ignoring your income
  - D) Avoiding banks

## Answer Key:

1.B	2.B	3.B	4.B	5.C	6.B	7.B	8.B	9.A	10.B
11.B	12.A	13.C	14.B	15.B	16.B	17.B	18.B	19.A	20.A
21.A	22.B	23.A	24.B	25.B	26.A	27.A	28.A	29.A	30.A

## **Digital Marketing**

## (Content Creation, Branding & Social Media Marketing)

## 1. What is digital marketing?

- A) Advertising using the internet and digital tools
- B) Selling only in shops
- C) Traditional print advertising
- D) Marketing through door-to-door visits

## 2. Which platform is most used for digital marketing?

- A) Television
- B) Instagram
- C) Radio
- D) Newspaper

#### 3. What is a brand?

- A) A logo only
- B) A name or symbol that identifies a business or product
- C) A TV commercial
- D) A product's price tag

#### 4. What is content creation?

- A) Copying others' posts
- B) Making original and meaningful material for audiences
- C) Buying followers
- D) Posting random photos

#### 5. What does SEO stand for?

- A) Search Engine Optimization
- B) Social Engagement Online
- C) Software Engineering Operation
- D) System Error Output

## 6. What is the purpose of a logo?

- A) To promote discounts
- B) To increase prices
- C) To identify and represent a brand visually
- D) To decorate websites

## 7. What does social media engagement mean?

- A) Avoiding social media
- B) Posting advertisements only

- C) Using paid promotions
- D) People interacting with your posts (likes, shares, comments)

#### 8. Who is an influencer?

- A) Someone who motivates others online through content
- B) A bank manager
- C) A school teacher
- D) A store owner

## 9. What is a hashtag used for?

- A) Counting followers
- B) Grouping similar posts or topics on social media
- C) Sending private messages
- D) Deleting posts

## 10. What is online advertising?

- A) Advertising through digital platforms like Google or social media
- B) Selling goods offline
- C) Sending printed flyers
- D) Calling customers

#### 11. What does PPC stand for?

- A) Page Promotion Cost
- B) Post Per Comment
- C) Pay Per Click
- D) Personal Profile Card

### 12. Which of these is a social media platform?

- A) Facebook
- B) Photoshop
- C) Chrome
- D) Word

## 13. What is a target audience?

- A) A random group
- B) The specific group of people your product or service is meant for
- C) All internet users
- D) Only celebrities

#### 14. What is email marketing?

- A) Sending text messages
- B) Sharing personal chats
- C) Sending promotional emails to customers

#### D) Deleting old emails

## 15. What is content strategy?

- A) A plan for creating and sharing valuable content
- B) A sales report
- C) A TV commercial
- D) A one-time post

## 16. Why is storytelling important in marketing?

- A) It builds emotional connection with customers
- B) It makes ads longer
- C) It replaces visuals
- D) It reduces creativity

## 17. What is the purpose of a slogan?

- A) A price tag
- B) A company name
- C) A short and catchy phrase that represents a brand's message
- D) A website link

## 18. What is brand identity?

- A) Packaging details
- B) A product's barcode
- C) Customer complaint list
- D) How a company wants customers to see its brand

### 19. What does "reach" mean in social media?

- A) Number of comments
- B) The number of likes only
- C) The number of people who see your content
- D) Amount of money spent

### 20. What is the role of analytics in marketing?

- A) To measure performance and audience behavior
- B) To design websites
- C) To post automatically
- D) To delete ads

#### 21. What does "viral content" mean?

- A) Content that spreads quickly and widely online
- B) A virus in computers
- C) Deleted posts

## D) Unseen videos

## 22. What is a call-to-action (CTA)?

- A) A sales tax
- B) An online call
- C) A message encouraging users to take action (like "Buy Now")
- D) A new post title

## 23. What does engagement rate measure?

- A) Website loading time
- B) The number of people online
- C) The total ad cost
- D) How actively users interact with your content

## 24. What is affiliate marketing?

- A) Buying goods
- B) Making own products
- C) Promoting another company's product for a commission
- D) Hiring influencers

## 25. Which tool helps schedule posts on social media?

- A) Paint
  - B) Meta Business Suite
  - C) WordPad
  - D) Notepad

### 26 What is a blog?

- A) A TV Channel
- B) A website with regularly updated articles or posts
- C) A photo album
- D) An email message

#### 27 What is influencer marketing?

- A) Marketing via TV
- B) Ads on billboards
- C) Brands collaborating with influencers to promote products
- D) Door-to-door selling

## 28 What does "brand loyalty" mean?

- A) Customers consistently choosing the same brand
- B) Changing brands frequently
- C) Forgetting brands
- D) Copying products

## 29 Why is feedback important in digital marketing?

- A) It helps improve products and campaigns
- B) It decreases sales
- C) It wastes time
- D) It creates confusion

## 30 What is digital presence?

- A) A brand's visibility and activity across online platforms
- B) A physical shop
- C) A product design
- D) A phone app

#### Answer Key:

1.A	2.B	3.B	4.B	5.A	6.C	7.D	8.A	9.B	10.A
11.C	12.C	13.B	14.C	15.A	16.A	17.A	18.D	19.C	20.A
21.A	22.C	23.D	24.C	25.B	26.B	27.A	28.A	29.A	30.A

# Coding & Technology (Python, App Development & Web Tools)

## 1. What is coding?

- A) Typing random letters
- B) Writing instructions for a computer to follow
- C) Drawing pictures
- D) Talking to computers

## 2. What is a programming language?

- A) A language used to give commands to computers
- B) A spoken language
- C) A type of computer
- D) A website

## 3. Which of the following is a programming language?

- A) Instagram
- B) Google
- C) Python
- D) Chrome

## 4. What is Python mainly used for?

- A) Web development, AI, and data analysis
- B) Painting
- C) Cooking apps

#### D) Only gaming

## 5. What is a variable in coding?

- A) A type pf computer
- B) A code error
- C) A color in design
- D) A storage space for data or values

#### 6. What is an algorithm?

- A) A game
- B) A type of virus
- C) A step-by-step method to solve a problem
- D) A machine

## 7. What is an app?

- A) A video
- B) A TV show
- C) A website link
- D) A software designed to perform specific tasks

#### 8. What is debugging?

- A) Finding and fixing errors in code
- B) Playing games
- C) Adding new colors
- D) Copying programs

#### 9. Which of these is a web browser?

- A) Excel
- B) Python
- C) Chrome
- D) Paint

#### 10. What does HTML stand for?

- A) Hyper Text Machine Language
- B) High Text Markup Language
- C) Hyper Text Managing Logic
- D) Home Tool Machine Language

#### 11. What does "www" stand for?

- A) World Wide Web
- B) Wide World Window

- C) Web Work Way
- D) Web Watch Word

#### 12. What is a website?

- A) A collection of web pages accessible online
- B) A computer virus
- C) A social media app
- D) A storage folder

## 13. What is an app developer?

- A) A hardware engineer
- B) A person who designs and builds apps
- C) A social media user
- D) A computer seller

#### 14. What does GUI stand for?

- A) General Utility Information
- B) Global User Input
- C) Graphical User Interface
- D) Graphical Usage Identifier

## 15. What is an operating system?

- A) Software that manages computer hardware and programs
- B) A web page
- C) A video file
- D) A type of phone

## 16. Which of the following is an operating system?

- A) Chrome
- B) Paint
- C) Photoshop
- D) Windows

## 17. What is open-source software?

- A) Software that anyone can use, modify, and share freely
- B) Paid software
- C) Private apps
- D) Locked programs

#### 18. What is cloud computing?

- A) Storing and accessing data online instead of your computer
- B) Storing files on paper
- C) Printing documents

#### D) Using USBs

#### 19. What is a database?

- A) A type of code
- B) A password
- C) A structured collection of data
- D) An image file

## 20. Al stands for \_\_\_\_\_.

- A) Artificial Intelligence
- B) Automatic Information
- C) Active Input
- D) Auto Interface

## 21. What will this code display: print("Hello World")?

- A) Error
- B) Hello World
- C) World Hello
- D) Nothing

## 22. What is indentation in Python?

- A) A keyword
- B) The space used to define code blocks
- C) A type of comment
- D) A variable name

## 23. What is a syntax error?

- A) A mistake in writing code rules
- B) A virus
- C) A hardware issue
- D) A graphic bug

## 24. What is Scratch?

- A) A mobile game
- B) A visual coding tool for beginners
- C) A data file
- D) A virus scanner

## 25. What is a mobile-friendly website?

- A) A desktop-only site
- B) A slow-loading site
- C) A site that works well on smartphones

D) A social media page

#### 26. What does URL stand for?

- A) Unified Resource Link
- B) Uniform Resource Locator
- C) Universal Reference Line
- D) Unique Response Locator

#### 27. What is a chatbot?

- A) A program that interacts with users through messages
- B) A video editing tool
- C) A text file
- D) A website password

#### 28. What is a file extension?

- A) A folder name
- B) A web address
- C) A coding function
- D) The part of a file name that shows its type (e.g., .txt, .jpg)

## 29. What is app prototyping?

- A) Writing a report
- B) Creating a basic version of an app for testing
- C) Designing posters
- D) Downloading files

## 30. Why is learning coding important?

- A) It's only for engineers
- B) It helps in solving problems and creating technology
- B) It's used for chatting
- C) It's used in games only

## Answer Key:

1.B	2.A	3.C	4.A	5.D	6.C	7.D	8.A	9.C	10.B
11.A	12.A	13.B	14.C	15.A	16.D	17.A	18.A	19.C	20.A
21.B	22.B	23.A	24.B	25.C	26.B	27.A	28.D	29.B	30.B

## Mental & Physical Skills (Mindfulness, Teamwork, Fitness & Discipline)

### 1. What does mindfulness mean?

- A) Sleeping longer
- B) Thinking about the past only
- C) Ignoring your thoughts
- D) Being aware and present in the moment

## 2. Why is teamwork important?

- A) It reduces success
- B) It causes conflicts
- C) It helps people work together to achieve goals
- D) It avoids communication

## 3. What is self-discipline?

- A) Doing what is right even without supervision
- B) Waiting for instructions
- C) Avoiding work
- D) Following others blindly

## 4. What does physical fitness mean?

- A) Eating junk food
- B) Sitting for long hours
- C) Being healthy, active, and strong
- D) Watching TV all day

## 5. How does exercise help the brain?

- A) Reduces thinking power
- B) Makes you tired
- C) Wastes time
- D) Improves focus and memory

#### 6. What is meditation?

- A) A practice to calm the mind and improve focus
- B) Watching movies quietly
- C) Sleeping more
- D) Listening to music loudly

#### 7. Why is proper sleep important?

- A) It refreshes the mind and body
- B) It wastes time
- C) It increases laziness
- D) It's not needed

#### 8. What is cooperation?

- A) Avoiding team members
- B) Arguing in a group
- C) Working together for a common goal
- D) Competing against others

#### 9. What is focus?

- A) Doing multiple things at once
- B) Paying attention to one task at a time
- C) Avoiding work
- D) Daydreaming

## 10. What does time discipline mean?

- A) Managing time properly and being punctual
- B) Ignoring deadlines
- C) Always being late
- D) Wasting time

## 11. How can you stay motivated?

- A) Giving up easily
- B) Setting goals and staying positive
- C) Comparing yourself to others
- D) Avoiding challenges

## 12. What is empathy?

- A) Understanding and sharing others' feelings
- B) Ignoring people
- C) Arguing with friends
  - D) Focusing only on yourself

## 13. Why is teamwork better than working alone sometimes?

- A) It wastes time
- B) Different people bring different strengths
- C) It causes confusion
- D) It reduces creativity

## 14. What does flexibility in teamwork mean?

- A) Adapting to different situations and people
- B) Refusing to change
- C) Avoiding ideas
- D) Always disagreeing

## 15. What is stress management?

- A) Techniques to handle pressure calmly
- B) Ignoring problems
- C) Arguing with others
- D) Working non-stop

## 16. What is perseverance?

- A) Continuing to try even when things are hard
- B) Giving up easily
- C) Taking shortcuts
- D) Ignoring effort

## 17. What is a healthy habit?

- A) Eating balanced food and exercising regularly
- B) Skipping breakfast
- C) Sleeping late
- D) Avoiding fruits

## 18. What is gratitude?

- A) Feeling jealous
- B) Complaining about everything
- C) Ignoring help
- D) Being thankful for what you have

## 19. What is work-life balance?

- A) Avoiding work
- B) Working all the time
- C) Managing time between work, rest, and personal life
- D) Sleeping during work

## 20. What is the benefit of deep breathing?

- A) Reduces stress and improves concentration
- B) Increases anxiety
- C) Reduces oxygen
- D) Causes dizziness

## 21. What does punctuality mean?

- A) Being on time for tasks and responsibilities
- B) Being late
- C) Ignoring deadlines
- D) Skipping work

#### 22. How does positive thinking help?

- A) It increases confidence and success chances
- B) It makes people lazy
- C) It causes stress
- D) It creates arguments

## 23. Which of these is an example of teamwork at school?

- A) Competing with teammates
- B) Working alone secretly
- C) Refusing help
- D) Completing a group project together

### 24. What is relaxation?

- A) Ignoring sleep
- B) Working continuously
- C) Taking time to rest and recharge
- D) Watching screens all night

## 25. Why is drinking water important for health?

- A) It keeps the body hydrated and active
- B) It causes tiredness
- C) It reduces energy
- D) It is unnecessary

## 26. What is discipline in sports?

- A) Following rules and training regularly
- B) Arguing with referees
- C) Ignoring practice
  - D) Breaking rules

## 27. How can physical activity improve mental health?

- A) By increasing anger
- B) By reducing stress and improving mood
- C) By making people lazy
- D) By causing anxiety

## 28. What is goal setting?

- A) Deciding what you want to achieve and planning for it
- B) Waiting for results
- C) Avoiding planning
- D) Copying others

## 29. Why is communication important in teamwork?

- A) It helps share ideas and avoid confusion
- B) It causes fights
- C) It wastes time
- D) It's not needed

## 30. How can one practice mindfulness daily?

- A) Watching screens nonstop
- B) Multitasking continuously
- C) Ignoring surroundings
- D) Focusing on breathing and being aware of thoughts calmly

## Answer Key:

1.D	2.C	3.A	4.C	5.D	6.A	7.A	8.C	9.B	10.A
11.B	12.A	13.B	14.A	15.A	16.A	17.A	18.D	19.C	20.A
21.A	22.A	23.D	24.C	25.A	26.A	27.B	28.A	29.A	30.D

## Communication\_Skills (Public Speaking, Debating & Creative Writing)

#### 1. What is communication?

- A) Sharing information, ideas, or feelings
- B) Staying silent
- C) Writing only letters
- D) Avoiding contact

## 2. Which of the following is a form of communication?

- A) Ignoring others
- B) Sleeping
- C) Talking, writing, or gestures
- D) Watching TV

## 3. What is public speaking?

- A) Whispering
- B) Talking to yourself
- C) Arguing with friends
- D) Speaking confidently in front of an audience

## 4. What is body language?

- A) Using gestures, expressions, and posture to communicate
- B) Speaking loudly
- C) Writing an essay
- D) Dancing

## 5. Why is eye contact important while speaking?

- A) It distracts the audience
- B) It builds trust and confidence with the audience
- C) It shows nervousness
- D) It is not needed

### 6. What is a debate?

- A) A group game
- B) A friendly chat
- C) A fight
- D) A formal discussion with arguments for and against a topic

## 7. What makes a good speaker?

A) Clarity, confidence, and preparation

- B) Speaking fast
- C) Arguing loudly
- D) Using difficult words

#### 8. What is tone of voice?

- A) The way we express emotions while speaking
- B) The volume only
- C) The background music
- D) The grammar

### 9. What is active listening?

- A) Interrupting the speaker
- B) Paying full attention to understand the speaker
- C) Daydreaming
- D) Avoiding eye contact

#### 10. What is feedback?

- A) Response or reaction to someone's message
- B) A type of noise
- C) An advertisement
- D) Silence

## 11. What is creative writing?

- A) Expressing ideas imaginatively through stories or poems
- B) Copying from books
- C) Writing reports only
- D) Solving math problems

## 12. What is storytelling?

- A) Speaking facts only
- B) Reading headlines
- C) Writing notes
- D) Sharing ideas or lessons through a story

## 13. Why is vocabulary important?

- A) It helps express thoughts clearly and effectively
- B) It makes speech confusing
- C) It is unnecessary
- D) It only helps in reading

## 14. What is an argument in a debate?

- A) A summary
- B) A fight between people

- C) A reason or point supporting your opinion
- D) A question

## 15. What is clarity in communication?

- A) Expressing thoughts in a simple, easy-to-understand way
- B) Speaking quickly
- C) Using slang
- D) Speaking without focus

#### 16. What is confidence?

- A) Doubting yourself
- B) Believing in yourself and your abilities
- C) Speaking too softly
- D) Avoiding challenges

#### 17. What does "audience" mean?

- A) People who listen to or read your message
- B) Your friends only
- C) The speaker
- D) The teacher

## 18. What is a speech outline?

- A) A question paper
- B) A script
- C) A plan showing main points to be covered in a speech
- D) A story title

## 19. What is an introduction in writing?

- A) The opening part that introduces the topic
- B) The ending of the story
- C) The body of the essay
- D) The summary

#### 20. What is a conclusion?

- A) The headline
- B) The middle section
- C) The final part that summarizes key points
- D) The body paragraph

## 21. What does persuasion mean?

- A) Talking without facts
- B) Forcing others to agree
- C) Avoiding discussion
- D) Convincing others to accept your point of view

## 22. What is a presentation?

- A) A talk or display to share ideas or information
- B) A movie trailer
- C) A song
- D) A homework sheet

#### 23. What is teamwork communication?

- A) Sharing ideas respectfully within a group
- B) Talking alone
- C) Ignoring team members
- D) Arguing constantly

#### 24. What is written communication?

- A) Drawing pictures
- B) Speaking on stage
- C) Using letters, emails, or text to share messages
- D) Non-verbal signs

## 25. What is empathy in communication?

- A) Understanding and respecting others' feelings
- B) Ignoring emotions
- C) Speaking rudely
- D) Changing topics

## 26. What is humor in public speaking?

- A) Avoiding serious topics
- B) Making fun of others
- C) Telling long stories
- D) Using light jokes to engage and connect with the audience

#### 27. What is non-verbal communication?

- A) Using gestures, expressions, and body movements instead of words
- B) Talking loudly
- C) Writing essays
- D) Typing emails

## 28. Why is tone important in emails or messages?

- A) It doesn't matter
- B) It shows politeness and professionalism
- C) It confuses readers
- D) It reduces clarity

## 29. What is creative expression?

- A) Sharing ideas through art, writing, or speaking
- B) Memorizing facts
- C) Copying work
- D) Solving equations

## 30. What makes a message effective?

- A) Clear, concise, and well-organized delivery
- B) Fast talking
- C) Using difficult words
- D) Repeating sentences

### Answer Key:

1.A	2.C	3.D	4.A	5.B	6.D	7.A	8.A	9.B	10.A
11.A	12.D	13.A	14.C	15.A	16.B	17.A	18.C	19.A	20.C
21.D	22.A	23.A	24.C	25.A	26.D	27.A	28.B	29.A	30.A

## Personality Development, Leadership & Attitude

## 1. What is personality?

- A) The school you attend
- B) The way someone dresses
- C) The combination of qualities and traits that make a person unique
- D) Your handwriting

## 2. What is leadership?

- A) Doing everything alone
- B) The ability to guide and inspire others toward a goal
- C) Giving orders only
- D) Avoiding teamwork

## 3. What makes a good leader?

- A) Honesty, confidence, and teamwork
- B) Arrogance and pride
- C) Fear and silence
- D) Avoiding responsibility

#### 4. What is confidence?

- A) Believing in yourself and your abilities
- B) Doubting your potential
- C) Depending on others
- D) Avoiding challenges

## 5. What does etiquette mean?

- A) Arguing
- B) Fashion and style
- C) Talking loudly
- D) Good manners and polite behavior

#### 6. What is attitude?

- A) The way you walk
- B) Your physical appearance
- C) The way you think, feel, and behave toward situations
- D) Your hobbies

## 7. Why is self-confidence important?

- A) It helps you take initiative and make better decisions
- B) It makes you overconfident
- C) It increases laziness
- D) It's not important

#### 8. What is motivation?

- A) Waiting for luck
- B) Sleeping all day
- C) The drive that inspires you to take action and achieve goals
- D) Avoiding work

#### 9. What is teamwork?

- A) Working together to achieve a common goal
- B) Working alone
- C) Arguing with team members

## D) Avoiding cooperation

## 10. What is personal hygiene?

- A) Avoiding soap
- B) Wearing fancy clothes
- C) Keeping your body clean and healthy
- D) Sleeping all day

## 11. Why is respect important?

- A) It's not necessary
- B) It wastes time
- C) It makes you look weak
- D) It builds good relationships and trust

## 12. What is a positive attitude?

- A) Looking for solutions instead of problems
- B) Complaining often
- C) Giving up easily
- D) Avoiding responsibility

## 13. What does grooming mean?

- A) Spending time online
- B) Taking care of your appearance and hygiene
- C) Arguing
- D) Sleeping late

## 14. What is humility?

- A) Ignoring others
- B) Showing off
- C) Arguing
- D) Being modest and respectful, even in success

#### 15. What is self-awareness?

- A) Understanding your strengths, weaknesses, and emotions
- B) Ignoring your behavior
- C) Thinking about others only
- D) Acting without thinking

## 16. What is adaptability?

- A) Adjusting easily to new situations or challenges
- B) Refusing to change
- C) Complaining

#### D) Staying rigid

## 17. What is integrity?

- A) Being honest and doing the right thing even when no one is watching
- B) Lying to succeed
- C) Following shortcuts
- D) Hiding mistakes

## 18. What is responsibility?

- A) Ignoring tasks
- B) Blaming others
- C) Being accountable for your actions and duties
- D) Avoiding work

#### 19. What is charisma?

- A) The quality that attracts and inspires others
- B) Talking too much
- C) Being quiet
- D) Avoiding people

## 20. What is resilience?

- A) The ability to bounce back from failure or challenges
- B) Giving up after mistakes
- C) Avoiding risks
- D) Complaining often

## 21. What does initiative mean?

- A) Taking action without waiting to be told
- B) Waiting for instructions
- C) Ignoring work
- D) Following only

## 22. Why is goal setting important?

- A) It wastes time
- B) It gives direction and motivation to achieve success
- C) It creates stress
- D) It limits creativity

## 23. What is leadership by example?

- A) Giving only instructions
- B) Forcing others to obey
- C) Ignoring team efforts
- D) Leading through actions that inspire others

## 24. What is communication in leadership?

- A) Sharing ideas clearly and listening to others
- B) Talking without purpose
- C) Ignoring feedback
- D) Avoiding discussions

## 25. What is decision-making in leadership?

- A) Choosing the best option after analyzing facts
- B) Guessing outcomes
- C) Ignoring advice
- D) Depending on luck

## 26. What is time management?

- A) Working randomly
- B) Using time wisely to complete tasks efficiently
- C) Ignoring deadlines
- D) Taking breaks all day

## 27. What is team spirit?

- A) Supporting and cooperating with team members
- B) Competing internally
- C) Ignoring others
- D) Working silently

## 28. What is emotional intelligence?

- A) Recognizing, understanding, and managing emotions positively
- B) Hiding emotions
- C) Ignoring feelings
- D) Acting on impulse

## 29. What is professional etiquette?

- A) Speaking without care
- B) Being casual and rude
- C) Good manners and respectful behavior in the workplace
- D) Ignoring professionalism

## 30. What is the key to personal growth?

- A) Learning continuously and improving yourself
- B) Avoiding feedback
- C) Doing the same thing daily
- D) Refusing change

## Answer Key:

1.C	2.B	3.A	4.A	5.D	6.C	7.A	8.C	9.A	10.A
11.D	12.A	13.B	14.D	15.A	16.A	17.A	18.C	19.A	20.A
21.A	22.B	23.D	24.A	25.A	26.B	27.A	28.A	29.C	30.A

