

Purpose: Make better choices by distinguishing between reversible and irreversible decisions.

- 1. Describe the decision. Is it reversible or irreversible?
- 2. For reversible decisions: What's the easiest way to test it?
- 3. For irreversible decisions: What additional research is needed?

### Topic/problem/decision:

Reversible (low risk, can be changed, quick decision-making) Irreversible (high impact, cannot be undone, requires careful analysis)



# HOW TO USE (PRO TEPS)

#### **Decision Categorization:**

- → Create a decision matrix that splits decisions into "Reversible" (low cost, easy to experiment with) and "Irreversible" (high impact, significant cost to change).
- → For reversible choices, allow for quick iterations and trial runs; for irreversible ones, plan with detailed research and contingency plans.

#### Risk Assessment:

 → Assign a "reversibility score" (e.g., on a scale from 1 to 10) to gauge how easy it is to undo a decision.

#### Incremental Testing:

→ For decisions with uncertainty, start small. Pilot the decision in a controlled, reversible environment before scaling it up. Document outcomes and learnings to refine further decisions.

#### Time Sensitivity:

- → Recognize that irreversible decisions often demand a more extended planning cycle, while reversible decisions can be made more quickly.
- → Incorporate feedback loops to catch and correct mistakes in reversible scenarios.



## QUESTEONS TO REELECTON

#### Risk and Flexibility Assessment:

- → What are the criteria you use to classify a decision as reversible or irreversible in contexts such as investment, career choices, or personal commitments?
- → How do you weigh the emotional and financial costs of making an irreversible decision, and what strategies do you have in place to mitigate potential regrets?

#### Testing and Iteration:

- → In situations where uncertainty exists, how might you design a reversible "pilot" or experiment to test your assumptions before fully committing?
- → Reflect on a past irreversible decision: what signals did you miss that could have indicated an alternative approach, and how would you adjust your process next time?

#### Long-Term Impact:

- → How does your decision-making process ensure that reversible decisions lead to incremental improvements, while irreversible ones are only taken after thorough analysis?
- → What feedback mechanisms do you have in place to review the outcomes of irreversible decisions over time, ensuring that they align with your long-term objectives?

