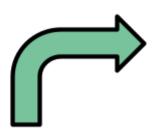
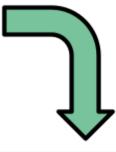
OODA LOOP WORKSHIET

Purpose: Make quick, iterative decisions.

- 1. What's happening? (Observe)
- 2. What does it mean? (Orient)
- 3. What will you do? (Decide)
- 4. Take action & adjust. (Act)
- 5. Do it again. (Loop)
- 1. Observation:
- 2. Orientation:
- 3. Decision:



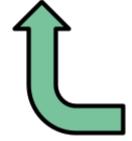
1. Observe
What is the problem?
Why do you want to
change it?
Is the problem worth
solving?



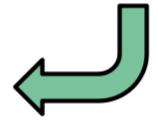
4. Act
Who is responsible?
What will you do if
the plan fails?
What is the approach?

OODA

2. Orient
How is the competition
positioned?
What resources are
required?
What are the risks?



3. Decision
What is the plan?
How will you solve the problem?
What resources will you invest?





HOW TO USE (PRO TIPS)

Rapid Cycle Execution:

- → Break down complex decisions into cycles of observation, orientation, decision, and action.
- → Use a loop diagram in a worksheet to map out each stage and the time allocated to it.

Continuous Learning:

- → After each cycle, set aside time for reflection—what worked, what didn't, and why.
- → Update your situational awareness continuously as conditions change.

Scenario Simulation:

- → Regularly simulate scenarios where you must quickly cycle through the OODA loop.
- → Incorporate real-time data and feedback to improve your "orient" stage, which is critical in adapting to new information.

Integration with Other Tools:

- → Combine OODA loops with decision trees or SWOT analyses to create a robust framework for rapid, yet informed, action.
- → Document lessons learned from each cycle to refine your process over time.



QUESTIONS TO REFLECT ON

Cycle Optimization:

- → What are the key indicators you use in the "Observe" phase to capture the true state of your environment—financial trends, customer feedback, or operational data?
- → How can you refine your "Orient" process to quickly reinterpret evolving information in light of changing circumstances?

Rapid Decision-Making:

- → How do you determine the optimal moment to transition from "Decide" to "Act" in scenarios ranging from emergency response to strategic business pivots?
- → What potential biases might slow your cycle, and how can you structure your loop to mitigate these delays?

Feedback and Learning:

- → After acting, what systematic methods do you use to capture feedback, and how does this new information feed back into your next OODA cycle?
- → Reflect on a past decision cycle: what would you do differently if you could speed up or adjust one phase of the loop?

