



BUSINESS PROFILE – FINANS CORPORATE SERVICES

www.finanscs.com

WELCOME TO **FINANS**



"Finans Corporate Services" is a management consulting start-up with primary constituents as corporate advisory and working capital finance / loans for MSME to Mid-corporates.

Founders of "Finans" has combined experience of 50+ years in the banking industry.

Finans's corporate advisory solutions focuses on providing holistic solutions on all aspects of banking and finance.

1

The company aims to transform business financing experience of not only first generation entrepreneurs but existing businessman.

2

We ensure all our products compliments our client's creditworthiness and requirements.

MISSION, VISION & VALUE

FINANS CORPORATE SERVICES



Mission

To help our clients create “sustainable value” in their businesses & substantial improvements in financial performance.

Our purpose is to build a global consulting firm that interests, advances, enthuses, and retains exceptional human resource.



Vision

To help customers achieve their business objectives by providing innovative, best-in-class consulting, Loan solutions and allied services.

To help grow our stakeholders who work with us.



Values

1. Adhere to the highest professional standards
2. Improve our clients' Business & Financial performance significantly

MEET OUR TEAM

SUKHDEV VASHISHT

CO-FOUNDER & CEO
FINANS CORPORATE SERVICES



AMIT KUMAR TANWAR

CO-FOUNDER & DIRECTOR
FINANS CORPORATE SERVICES



THE CO-FOUNDERS



Mr. SUKHDEV VASHISHT

CEO & Director – Corporate Advisory



Profile: A career banker having experience of 32 years in varied fields of banking with leading Public Sector bank and Axis Bank (22 years). Headed SME Business in North, and corporate Banking branches. Highly proficient in SME / Emerging Corporates / Corporate Credit administration involving credit appraisals, sanction of advances and delinquency management etc., proficiency in Corporate Banking compliances and processes

Mr. Vashisht headed Wholesale Banking Services for North India in his last assignment with Axis Bank.

Oct. 2022 - Co-Founded Finans Corporate Services in field of corporate advisory and fund-raising.

LinkedIn: <https://www.linkedin.com/in/s-d-vashisht-14923052>

Mr. AMIT KUMAR TANWAR

Director – Loans & Investments

Profile: Experience of 18 years with leading banks like American Express, HDFC, ICICI, YES BANK, INDUSIND BANK. Banking experience consists of Transaction Banking, Business Banking, Retail liabilities etc.

Founded – loan4msme.com in 2019 for corporate advisory & fund-raising aimed at MSMEs.

Co-Founded Finans Corporate Services in 2022 to serve MSMEs, mid/large corporates for their banking & finance requirements and for rendering corporate advisory services.

Mr. Tanwar is B.Sc., MBA – International Business, Certified in SME & Project Finance.

LinkedIn: <https://www.linkedin.com/in/amitkumartanwar>



CORPORATE ADVISORY PANEL



Mr. R.K. Dubey

**Ex. Chairman & Managing Director
Canara Bank**

Mr. Dubey started his banking career with Punjab National Bank (PNB) from Nov. 1977 as a Management Trainee and rose to the level of General Manager (GM) in March 2008 after working at different levels. He held the Office of Executive Director (ED) of Central Bank of India from Sept, 2010 to Jan, 2013. Then moved to Canara bank as CMD and turned around the bank in less than two years by galvanizing the entire staff of the Bank, turning the focus on Retail banking, SME banking and technological advancements.

He is M.A., LLB, CAIIB, MBA (HR) & PhD.



Mr. Kapil Rana

**Founder & Chairman
HostBooks Limited**

Mr. Rana is the founder of Hostbooks, which has gone on to grow into a successful modern FinTech solution provider including business digitization, automation, compliance, accounting, neo-banking and BI. Hostbooks is a leading internationally recognized all-in-one business solution brand. HostBooks is a comprehensive cloud-based platform for all the accounting and compliance functions including Accounting, GST, E-Way Bill, and TDS.

Mr. Rana is a chartered accountant, lawyer & PhD from AIMA-AMU in strategic management.



Mr. Arvind Arya

**Ex. Head – Wholesale Banking
Operations, Axis Bank**

Mr. Arya is a career banker with 37 years of banking experience. He started his career with State Bank Group in 1985, After a decade moved to Axis Bank, he worked across roles, mostly relating to credit and SME in Kolkata, Delhi and Mumbai.

He headed the Axis Bank's wholesale banking operations comprising of credit, trade and forex for last 10 years till his superannuation in May 2022.

INDUSTRY EXPERTS **ADVISORY PANEL**



Mr. Abhishek Dubey

National Sales Head (MNC)

Mr. Dubey with an illustrious career spanning more than 17 year, having held key management positions at leading global & Indian MNCs. He is a champion of Sales & Marketing Management, Budgeting, Forecasting & Revenue, Training & Development, Strategic Planning & Leadership

He is an engineering graduate and possess MS-Marketing from ICFAI-Hydrabad.



Mr. Rishi Kapoor

Legal Expert – Corporates

Mr. Kapoor is a lawyer with 25 years and his core practice is related to corporate laws dispute resolution, consumer protection act, intellectual property matters, arbitration and conciliation act, negotiable instruments act apart from civil and criminal matters.

He practices in Delhi High Court, Consumer forum, CLB, National commission.



Mr. GK Jain

Chartered Accountant

Mr. Jain is the champion of ROC related compliances and a well known name in finance fraternity from past 20+ years.

He is a leading voice on matters of taxation and Auditing, skilled in Financial Due Diligence, Insolvency & Bankruptcy Code and GST matters.



Mr. Mayank Gupta

Head – Technology (MNC)

Mr. Gupta is an IT Professional with over 23 years of experience in Digital Product Engineering and building financial products using cutting edge technology resulting in transformation engagements for stakeholders.

He helped customers in conceptualizing and realizing their digital transformation vision across IOT , Cloud , Analytics , Agile & Devops etc. technologies.

CORPORATE **ADVISORY** SERVICES

**CORPORATE
ADVISORY
&
LOANS**



**INSURANCE
&
INVESTMENT**



CORPORATE FINANCE

Cash Credit/Overdraft,
CGTMSE (Unsecured
WC/TL), Non-Fund
facilities, Term Loan,
Project Finance, Export
Finance, Foreign Currency
Loans, Buyer's Credit



BUSINESS SEGMENT ADVISORY

SME IPO advisory, Stressed
Assets resolutions, NPA
Management, Business
Restructuring, Business
Remodeling, Merger &
Acquisition, Business Succession
planning (for MSME Clients),
Life & General Insurance,
MF/ULIP Investment



BANKING SUPPORT SERVICES

Loan Sanction terms &
documentation, Post
disbursal compliances, Stock
Statements, FFRs, Bank
charges, Penal interest
provisions, Periodical Interest
charges review, Renewal of
Credit Limits, MCA Charge
creation & Satisfaction

CORPORATE FINANCE SOLUTIONS

WORKING CAPITAL FINANCE UP TO Rs. 500 CRORE

CASH CREDIT & OVERDRAFT

Working Capital facilities



CGTMSE

Unsecured Working Capital
Limit upto Rs. 2crore,
Hybrid structured available



NON-FUND FACILITIES

Bank Guarantee
Letter of credit



PROJECT FINANCE

End to End solutions
including preparation of
DPR, Loan Sanction &
Disbursement, Post-
Disbursal compliances



TERM LOAN & FCTL

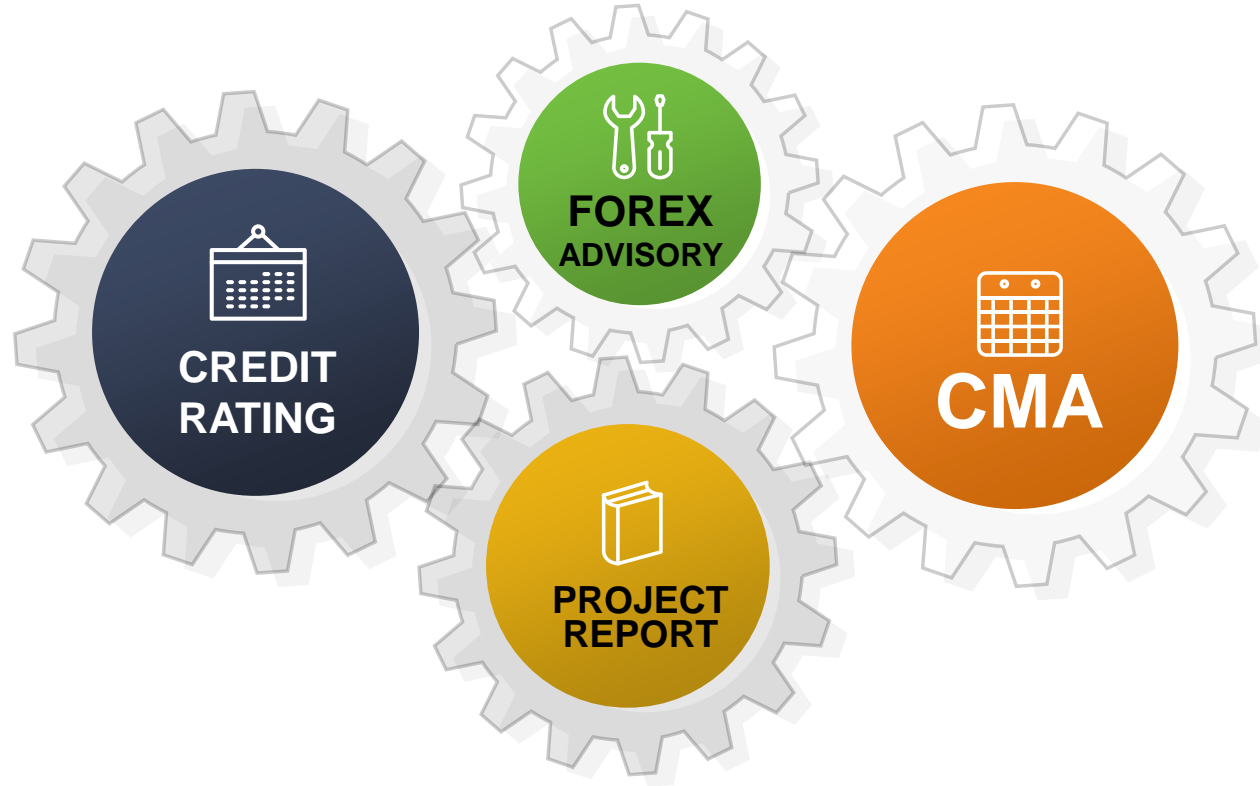
For Capital expenditure.
Term Loan available in INR
& Foreign currency



EXPORT FINANCE

Special working capital
facility for Exporters over &
above current working
capital arrangements

VALUE-ADDED SERVICES



FINANS offers multiple value-added services under one roof. Our services include CMA preparation, External Credit rating for companies, Forex advisory and detailed project report preparation for project finance purpose. Apart from above, we also provide:

- 1** Legal advisory for banking & finance related matters
- 2** Company and Property Valuation Service
- 3** Due-Diligence reports

FINANS SOLUTIONS - ADVANTAGE



1

Significant Cost Savings

Let Us help You Focus on Your Core Business Capacities, Improve Profitability and Effectiveness, along with Productivity.

2

Structured solutions

3

Competitive Advantage

4

Customer Support

We are Cost-Effective, help in Process Improvement, Catalyst for Change Management.

RESULT OF **FINANS** CORPORATE ADVISORY

HASSLE-FREE BANKING

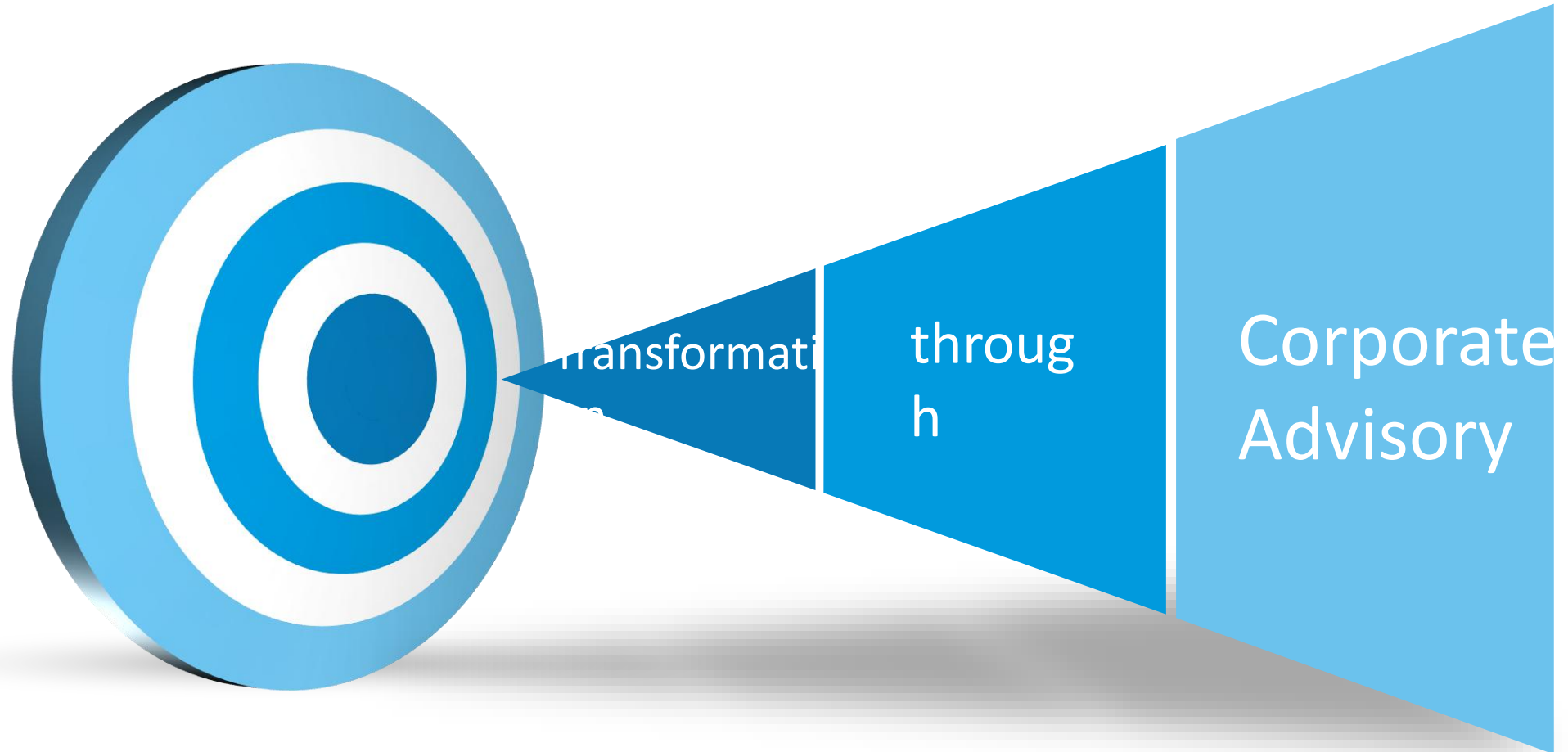


- Financial Turnaround
- Best-in-Class Loan Product Offering
- Client Banking Management – Complaint Resolution
- Observation & Analytics
- Business Continuity – Succession Planning
- Risk management for Exporters & Importers
- Finance Cost Reduction
- Solutions for Complex Banking Issues
- Corporate Banking Insights

Online / Offline Customer Care Service

OUR AIM - SUSTAINABLE BANKING SOLUTIONS

FINANS CORPORATE ADVISORY IS A LONG-TERM INVESTMENT IN YOUR COMPANY'S FUTURE



One Call Can Change Everything, **Call Now**



THANK YOU



UG/CS/15, ANSAL
PLAZA
VAISHALI, GHAZIABAD,
UP

@finanscorp



@finanscs



finanscorporateservices@gma
il.com

www.finanscs.com



971 777 2471
9910 350 999



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