INFINITY LEXATHON SOCIETY

Presents

INTERNATIONAL NEGOTIATION CHAMPIONSHIP

EDITION:3

31ST MAY AND 1ST JUNE 2025



in association with





ABOUT ILS



The "Infinity Lexathon Society" is a burgeoning initiative led by a group of passionate law students, driven by a shared enthusiasm for legal exploration and collaboration. Despite its modest beginnings, the society is fueled by a fervent commitment to creating a vibrant platform for legal enthusiasts to connect, learn, and grow.

At its core, the Infinity Lexathon Society is deeply invested in organizing and hosting negotiation competitions, recognizing the invaluable skills honed through this practice. These competitions provide a unique opportunity for participants to sharpen their negotiation tactics, enhance their communication abilities, and gain invaluable real-world experience in navigating legal scenarios.

While negotiation competitions serve as a cornerstone of the society's activities, it also endeavors to foster a broader culture of intellectual curiosity and professional development. Through workshops, guest lectures, and networking events, members are encouraged to engage with diverse perspectives, expand their legal knowledge, and cultivate essential skills for success in the legal profession. Despite its small size, the Infinity Lexathon Society exudes a spirit of ambition and innovation, continually seeking new ways to enrich the legal education experience for its members.

With a shared vision of creating a supportive and collaborative community, the society welcomes all who share its passion for the law and its transformative potential. Join us as we embark on this exciting journey of exploration and growth in the fascinating realm of legal negotiation.

OUR COLLABORATORS

Poovayya & Co



At Poovayya & Co., they operate as a law firm that advises at the forefront of business dynamics. Their unwavering commitment lies in providing unmatched insight, delivering the highest quality advice and support effortlessly and effectively on every occasion. They are dynamic, client-focused, and partner-driven. Guided by strong values and a commitment to sustainability, they invest to ensure their clients benefit from their extensive knowledge and market insights. Their ethos is to seamlessly collaborate with clients as a business partner, not merely as a service provider. They have ingrained innovation into the firm's strategy, fostering a culture that constantly reinvents itself to consistently deliver solution-oriented denouements. As a law firm that does not just respond to change but anticipates it, they continue to forge pathways in the ever-shifting legal landscape.

OUR COLLABORATORS

ANB Legal



With creative solutions, new angles, and business-tested reliability, ANB Legal will go the extra mile to keep their clients' businesses (and lives) running smoothly. ANB Legal have made it their lifelong goal to know and truly understand the law better than anyone else. Their story began back in 2013 with two lawyers in a tiny office and an unbreakable urge to serve with integrity. Today, ANB Legal has offices in multiple locations across India as well as in U.A.E. Their commitment to their clients has translated into relationships that have stayed with them for over a decade. They've built their know-how in almost every sphere of commercial law, so they are always ready when their clients need them—be it an expansion, consolidation, or distress.

OUR PAST EDITIONS







The National Negotiation Championship (NNC), organized by the Infinity Lexathon Society, hosted its inaugural and second editions in 2024. The first edition, held on April 6-7, saw participation from 22 teams representing prominent institutions, with senior mediators and arbitrators serving as judges. Shaunak Wagle and Tushar Umesh from Maharashtra National Law University, Mumbai, were crowned champions, while Ananya Mohindra and Nihshank Upadhyay from O.P. Jindal Global University were runners-up. The second edition, held on August 17-18, continued the momentum with 22 teams competing. Arin Agrawal and Shivam Goyal from Maharashtra National Law University, Mumbai, secured victory, while Siddharth Mishra and Kaivalya Sharma from Dr. Ram Manohar Lohia National Law University were declared runners-up.

Expanding its repertoire, the Infinity Lexathon Society hosted the First International Mediation Championship on October 5-6, 2024, virtually. Participants from prestigious global institutions competed under the guidance of esteemed mediators and arbitrators. Abhinandan Sharma from Government Law College, Mumbai, won the Best Mediator award, and Srijan Mishra from Jindal Global Law School was the Runner-up Mediator. Vitasta Tikoo and Kartika Arora from the University of Petroleum and Energy Studies, Dehradun, won the Best Negotiating Pair title, while S. Arul Cheryl and R. Shaline from Tamil Nadu National Law University were the runners-up.

IMC: EDITION-II







The Second edition of the International Mediation Championship, the third flagship event hosted by the Infinity Lexathon Society, took place on March 8th and 9th, 2025, on a virtual platform. This event, organized by a society founded by dedicated law enthusiasts with a mission to elevate ADR mechanisms and mediation practices, invites participants from prestigious institutions worldwide. The competition promises the presence of esteemed mediators and arbitrators as distinguished judges, providing participants with an invaluable opportunity to showcase their skills in mediation.

Vijayalakshmi Reddy from School of Law, CHRIST (Deemed to be University) was adjudged as the Best Mediator, while Akul Mishra from Jindal Global Law School was declared the Runner-up Mediator. The Winner of the Best Negotiating Pair title was awarded to Dhwani Goyal and Yashasvi Agarwal from Jindal Global Law School. Ashish Mathaly and Sakshi Merlecha from School of Law, CHRIST (Deemed to be University) emerged as the Runner-up Negotiating Pair.

TRAINING SESSION FOR THE I ST INTERNATIONAL MEDIATION CHAMPIONSHIP BY Mr John Lag





As part of our commitment to supporting participants in their journey towards excellence, the Infinity Lexathon Society is pleased to offer an exclusive pre-competition training session for the 1st International Mediation Championship. This session is designed to equip teams with strategic insights and essential skills for effective mediation.

Session Details

- Trainer: Mr. John Lag
- Topic: The Art of Purposeful Mediation

In this session, our expert trainer, Mr. John Lag, will provide valuable guidance on mastering the art of mediation. Key aspects of purposeful mediation will be discussed, offering participants strategic tournament tips to enhance their performance in the upcoming competition. The training will feature an engaging PowerPoint presentation, followed by an interactive Q&A segment where participants can clarify any questions.

This tailored session is an invaluable opportunity for participants to deepen their understanding and refine their approach to mediation. We look forward to your active participation as we help you prepare for a rewarding competition experience.

Training Session during IInd IMC by Tom Valenti





Masterclass and Training was conducted by ILS for only the Participants on the 7th of March!

Tom Valenti is a Chicago based conflict resolution specialist offering mediation, arbitration, and facilitation services and training, globally. A certified mediator, Tom has conducted numerous mediations involving civil, commercial, interpersonal and workplace matters. He has mediated and trained extensively, both nationally and internationally, in jurisdictions all over the world. Tom is a member of several Bar Associations, including the American, Chicago, Illinois and Indian Bar, and is a co-founder and former Board Member of Mediation Beyond Borders.

Training the world's future mediators is also important to Tom. Training others to mediate is central to Tom's belief that alternative dispute resolution is a powerful force for good. Working with The International Academy of Dispute Resolution (INADR), a charitable organisation created to develop an understanding of the benefits of mediation amongst law students, Tom has travelled to the UK, Dubai, India and Europe to deliver mediation training for students. He is also an International Mediation Institute's Mentor to Youth.

LIST OF IMPORTANT DATES



RELEASE OF MEDIATION PROBLEM



COMMENCEMENT OF REGISTRATION



LAST DATE OF PROVISIONAL REGISTRATION



LAST DATE OF FINAL REGISTRATION



LAST DATE FOR SEEKINIG CLARIFICATION



DATE OF NEGOTIATION ROUNDS

TENTATIVE SCHEDULE OF THE EVENT

| Date | Name of the Event | Timings |
|-----------------------|---|---------------------|
| Day 1 May 31, 2025 | Inauguration | 9:30 AM to 10:00 AM |
| | Address by the OC | 10:30 AM - 11:00 AM |
| | Rounds Begin - Prelims 1 | 11:00 AM - 2:00 PM |
| | Break | 2:00 PM - 3:00 PM |
| | Rounds Resume Prelims 2 | 3:00 PM - 7:00 PM |
| | Conclusion of Rounds on Day 1 (Prelims) | 7:30 PM |
| | Announcement of Results | 8:00 PM |
| Day 2 June 1, 2025 | Quarter-Final Round | 9:30 AM - 11:30 AM |
| | Semi-Final Round | 11:30 AM - 1:00 AM |
| | Break | 1:00 PM onwards |
| | Finale and Valedictory | 5.30 PM |

ABOUT INC: 3

Infinity Lexathon Society is back to conducting Negotiation Competitions, but this time, it is only going to be better as it is reaching the International Level Segment as well. Negotiation is something which shall bring out the authentic BATNA's of teams in order to achieve that Zone of Possible Agreement during the Negotiation sessions.

This edition, we bring to you a great catered experience of an advanced level of Negotiation Experiece

INC III - RULEBOOK

These are the rules for the IIIrd-ILS International Negotiation Championship 2025. The Rules of the Competition are reviewed edition wise and are subject to change. Reliance on any past Rules or practice will not in itself be an acceptable excuse for the failure to comply with the rules of the current competition.

1. DEFINITIONS

- I.I "Clarifications" refer to procedural order(s) and/or any clarification(s) issued by the administrator(s).
- 1.2 "Client" is the student of a Negotiating Team who plays the role of the Client in a Session of the Competition.
- 1.3 "Competition" means the 1st National Negotiation Championship 2024.
- I.4 "Competition Administrator(s)" means the person(s) in-charge of organising and managing the Competition.
- I.5 "Competition Rounds" means the Preliminary Rounds, the Octa Final Round, the Quarter-Final Rounds, the Semi-Final Rounds, the Final Round and any other rounds that the Competition Administrator may so designate.
- 1.6 "Counsel" is the student of each Negotiating Team who plays the role of counsel in a Session of the Competition.
- 1.7 "General Information" means the factual information in relation to a Negotiation Proposition that is provided to both parties.

I.8 "Confidential Information" means certain factual information containing confidential elements to be taken into account in determining the strategy and tactics of the Negotiator Teams in a given Session.

1.9 "Negotiating Team" are the 2 students representing a team that have been admitted to act as Client and Counsel in the Competition.

1.10 "Requesting Party" is the party to which the Competition has assigned the role of the party which has requested the Negotiation.

I.II "Responding Party" is the party to which the Competition has assigned the role of the party which has to respond to the request for the Negotiation.

2. INTERPRETATION OF RULES

The administrators will have exclusive authority to interpret the Rules in the interest of fairness and equality. The interpretation placed upon these Rules by the administrators shall be conclusive and in case of any doubt in the understanding or interpretation of any matter concerning the Competition. The decision of the Competition Administrator will be final and binding.

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3. ELIGIBILITY

- 3.1 The Competition is open to all students, enrolled bonafide on a regular basis in an Undergraduate LL.B. Degree Course or its equivalent conducted by any recognized institute.
- 3.2 A recognized institution shall be entitled to send only seven teams to the competition.

4. TEAM STRUCTURE

- 4.1 In a Negotiation Session, each Participating Team will be represented by no more than two Eligible Students with one taking the role of "Counsel'; and the other taking the role of "Client".
- 4.2 Certificates for participating team members will be prepared from the team lists submitted. The certificates of participation will show the names of the team members exactly as they have been submitted.

5. REGISTRATION

5.1. GENERAL

5.I.I. Each team shall register for the competition by filling the online provisional and Final registration forms latest by May 14, 2025 and May 24, 2025 respectively. The online google form that needs to be filled is available at: Provsional Reg Form Link: https://forms.gle/5hGxnQwQREz5Lgam8 Final Reg Form Link: https://forms.gle/XTXGeG2nEp1x6gy96

The Organizing Committee will communicate the acceptance of the provisional registration and email the final registration form for the completion of registration formalities. The teams are strongly encouraged to complete the registration form at the earliest possible.

5.1.2. The registration form requires teams to specify the roles of each individual member. Once registered, a team will not be permitted to vary the composition of the team in any manner. Changes, if any, may only be made with the express permission of the administrators (at their discretion), if due reason is shown for the same.

5.1.3 The registration is restricted to a maximum of 45 teams for this competition.

5.2. REGISTRATION FEE

5.2.I The registration fee for the competition for National Teams (India) is INR 3500. This fee is non-refundable and has to be paid by all teams. The registration fee for the Competition for International Teams is 50 USD.

- 5.2.4 Once a team is registered, a team code shall be assigned to it by the administrators. This team code will serve as their unique identifier throughout the competition. Any team that fails to send the details of the payment of fees shall not be allocated a team code.
- 5.2.5 The administrators reserve the absolute discretion to refuse or cancel the registration of any team.

6. PAYMENT DETAILS

- 6.1 The registration fee payable for the competition as per Rule 5.2 is Rs. 3500 (Four thousand) / 50 USD per team. Teams must transfer the amount to:
- I. The participants can send the money through any BHIM-UPI supported app, like Google pay or Phone Pay on the number 7338686969@ybl
- 2. They can also transfer the money online through NEFT or any other possible way on the account: Account number 35381164250, IFSC CODE SBIN0003357, Name of the Account Holder Pranav N

7. CLARIFICATIONS TO THE PROPOSITION

- 7.1 All requests for clarifications to the Proposition must be emailed to infinitylexathonsociety.nnc@gmail.com, (please refer the Important dates)
- 7.2 The request for clarifications should be clear and related to the facts of the case. Any one team can only submit 10 questions.

- 7.3 All clarifications issued in the form of a procedural order shall be released by May 25th, 2025 if any.
- 7.4 The clarifications as and when issued become a part of the Competition Proposition.
- 7.5 Requests will be answered at the discretion of the Competition Administrator(s). Requests that do not comply with the Rules, in particular requests without a sufficient explanation of their significance, may remain unanswered. All answers to requests for clarification will be distributed by email to all Teams selected to participate in the Competition.

8. COMPETITION PROPOSITION

8.1 GENERAL

- 8.1.1 The Proposition is released on April 27, 2025 and the proposition shall remain the same for all the rounds. Each Round however shall come with different Confidential Informations.
- 8.1.2 Each Proposition will consist of- a. General information for all parties; and b. Hidden information for each party in dispute.
- 8.1.3. The Hidden Information shall be provided to the negotiation teams "30" minutes prior to the sessions
- 8.1.4. The clarifications as and when issued become a part of the Competition Proposition.

8.2 INTERPRETATION OF THE COMPETITION PROPOSITION

8.2.1 Whilst the Participating Teams are not allowed to create new facts, the Negotiation Propositions are subject to reasonable interpretation and the Participating Teams may draw reasonable conclusions from them. Whether a Participating Team's Interpretation is reasonable is a matter entirely within the discretion of the Judges.

8.2.2 Failure to stay within a reasonable interpretation of the Negotiation Proposition may result in a Penalty in accordance with the Competition Rules. In case of any doubt in the understanding or interpretation of any matter concerning the Competition, the decision of the Competition Administrator will be final and binding.

9. NEGOTIATION SESSION

9.1 GENERAL

9.1.1 The Competition shall consist of preliminary round and advance rounds. Each Participating Team will be required to take part in Preliminary round, on the basis of which the Participating Team may proceed to the Advance Rounds. The Advance Rounds shall, unless otherwise specified, consist of three knock-out rounds – Quarter Finals, Semi-Finals and the Final Round.

9.1.2 The whole competition shall be conducted through an online platform Zoom and each and every team is required to download the application for the smooth functioning of the competition. Each participating team will get a Session time which will be inclusive of Opening Statements, Deliberations and Settlement by each team.

9.2.I In the Preliminary Rounds, each Negotiation Session will consist of 25 minutes, a break-up of which is as follows - 5 minutes Opening Statements and 20 minutes of Deliberation.

9.2.2 In the Quarter-final Rounds, each Negotiation Session will consist of 40 minutes, a break-up of which is as follows: (A) 5 minutes for Opening Statements and 35 Minutes of Deliberation

- 9.2.3 In the Semi-finals Rounds, each Negotiation Session will consist of 50 minutes, a break-up of which is as follows: 10 minutes of Opening Statements and 40 minutes of Deliberation
- 9.2.4 In the Finals Round, the Negotiation Session will consist of 60 minutes, a break-up of which is as follows: 10 minutes Opening Statements and 50 minutes of Deliberation.

9.3 ANONYMITY

9.3.1 Participating Teams must not disclose the names of the team members or institution to the Judges during the Negotiation Session.

9.4 QUALIFICATION FOR ADVANCE ROUNDS

- 9.4.1 The top 8 teams in the preliminary round shall qualify for the quater finals. The teams shall be ranked according to the following criteria:
- I. First, the team with the higher Score in the preliminary round shall be ranked higher.
- 2. Secondly, if there is a tie in the total score, the team with the higher number of marks in the opening statement will be ranked higher.
- 3. Lastly, for teams that have the same marks in the opening statement, the team with the higher marks in originality in suggested alternative courses of action shall be ranked higher.

9.5 ADVANCE ROUNDS

9.5.1. QUARTER FINAL ROUNDS: The matchups of the quarter final rounds will be based on the ranking in the prelims rounds.

- Quarter Final I: Rank I (Requesting) vs. Rank I6 (Responding);
- Quarter Final 2: Rank 2 (Responding) vs. Rank 15 (Requesting);
- Quarter Final 3: Rank 3 (Requesting) vs. Rank 14 (Responding);
- Quarter Final 4: Rank 4 (Responding) vs. Rank 13 (Requesting);

9.5.2. SEMI-FINAL ROUND: The matchups in the semi-final rounds shall be as follows:

- i. Semi Final 1: Winner of Quarter Final 1 (Requesting) v. Winner of Quarter Final 3 (Responding)
- ii. Semi Final 2: Winner of Quarter Final 2 (Responding) v. Winner of Quarter Final 4 (Requesting)

9.5.3. FINAL ROUND: The matchups in the final round shall be as follows:

Final Round: Winner of Semi Final I (Requesting) v. Winner of Semi Final (Responding)

10. JUDGING CRITERIA

10.1 The Negotiation Session shall be judged on the following criteria:

F10. JUDGING CRITERIA

10.1 The Negotiation Session shall be judged on the following criteria:

- 1. Opening Statement
- 2. Identifying and Advancing Party's Interest
- 3. Information Gathering
- 4. Team Work
- 5. Relationship building with the other Party
- 6. Overall Negotiation Strategy

10.2 The judging criteria shall be applied to the performance of both e counsel as well as the client.

AWARDS

Certificate of Participation will be given to all the participants. Following awards will be distributed during the valedictory ceremony:

WINNERS PRIZE POOL - 20,000 INR + INTERNSHIP

 The winner of the Final Round will be declared the "Winning Team", which will include the cash prize of INR 20,000. (Inclusive of Taxes)

Runners Prize Pool - 12,000 INR + INTERNSHIP

• The losing finalists will be declared the "Runners-Up", which will include the cash prize of INR 12,000. (Inclusive of Taxes)

II.3 E-Certificate of Merit shall be given to the Winners, Runners-up, Best Negotiating Team and all the teams qualifying to Advance Rounds.

II.4 E-certificate of participation shall be provided to all the participants.

Winner:

The winner of the Final Round will be declared the "Winning Team"

Runners Up:

The losing finalists will be declared the "Runners-Up"

ORGANIZING AND ADVISORY COMMITTEE

Contacts us:





