



VESSEL AGENCY SERVICES

2025

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1. ABOUT US

Port and Sea Expert Shipping Pvt Ltd head office in Ahmedabad, in the State of Gujarat, India, and has established a robust network across the country. We specialize in Ship Agency services, encompassing both owner's ship agency and charterer's ship agency, Husbandry Agency services, including crew sign-on/off and provision supply, Owner's Protecting Agency services, as well as arranging on-hire/off-hire bunker surveys, draft surveys, among others.

With a deep understanding of the complexities of the shipping industry, we are equipped to meet the diverse needs of our clients by delivering efficient, cost-effective solutions.

Our team comprises seasoned maritime professionals with extensive experience in administrative, commercial, and technical domains, as well as hands-on expertise in seagoing and vessel operations. Additionally, our experienced Port Captains, strategically located near Indian ports, are ready to respond swiftly to operational emergencies.

We also have an experienced group of Port Captains in our team who are located near the Indian Ports. They can be deployed at short notice to handle emergencies during vessel operations.

With a commitment to excellence and reliability, Port and Sea Expert Shipping Pvt Ltd is your trusted partner in navigating the complexities of the shipping industry.



Head Office, Ahmedabad



2. MISSION AND VISION



Mission

“To deliver cost-effective, world-class agency services tailored to the needs of vessel owners, charterers, and maritime stakeholders. We strive to exceed customer expectations through innovative solutions, exceptional service quality, and an unwavering commitment to excellence.”

“To be the industry benchmark for reliable, passionate, and integrity-driven maritime services, setting new standards in accountability and operational excellence while fostering long-term partnerships built on trust and superior performance.”



Vision



3. MANAGEMENT TEAM



Capt. Kuldeep Singh
Managing Director
(Ex. Port Officer & Nautical Officer, Gujarat Maritime Board)

Captain Kuldeep Singh – A Legacy of Excellence in Ports and Shipping

With over 30 years of extensive experience in the port and shipping sector, Captain Kuldeep Singh has carved a distinguished career marked by leadership, expertise, and a commitment to operational excellence. His journey spans across prominent organizations and a variety of pivotal roles in the maritime industry, making him a key asset in driving our organization forward.

Captain Singh's maritime career began at **TS Chanakya**, where he completed his onshore training. He embarked on his seafaring journey as a Navigating Officer with the **Shipping Corporation of India (SCI)**, achieving the rank of Master within just eight years. As Master, he captained chemical tankers, oil tankers, bulk carriers, and general cargo vessels navigating global waters.

Transitioning ashore, Captain Singh took on the role of **General Manager (Port Operations)** at **Reliance Industries Limited**, managing the world's largest oil refinery terminal at Jamnagar. His leadership ensured seamless operations and adherence to the highest standards of safety and efficiency.

Captain Singh further honed his expertise during his tenure with the **Gujarat Maritime Board (GMB)**, serving over a decade as a **Port Officer and Nautical Officer**. At GMB, he played a pivotal role in administering port operations across Gujarat's prominent non-major ports.

Driving Strategic Excellence

Captain Singh's vast experience and leadership capabilities uniquely position our organization to strengthen its foothold in Gujarat's thriving ports, expand nationally, and deliver expert, reliable services to our clients.

Key Achievements and Expertise

- **Port Administration & Leadership:** Proficient in managing port operations, serving as PFSO, and performing marine pilot duties across Gujarat ports.

- **Seafaring Expertise:** Extensive experience navigating general cargo vessels, bulk carriers, cargo-cum-containers, crude oil tankers, and chemical/product tankers.
- **Specialized Operations:** Comprehensive knowledge of handling various chemicals and CPP, with a proven track record of preparing vessels for vetting inspections with minimal deficiencies.
- **Certified Pilot:** Certified Jetty and SPM Pilot with unlimited tonnage at Reliance Terminal, Jamnagar, India.

With his wealth of experience, Captain Kuldeep Singh ensures organization continues to lead in the maritime sector, offering unmatched expertise and a commitment to delivering excellence.



Capt. Ravi Prakash
Director

Captain Ravi Prakash is a seasoned Master Mariner with over 30 years of global merchant shipping experience. Holding a Bachelor's degree in Nautical Sciences from Mumbai University, Capt. Ravi has consistently progressed through higher levels of responsibility in the shipping industry. His extensive expertise spans the dry bulk and port agency sectors, having held leadership roles in prominent organizations.

Over the past 9 years, Capt. Ravi has successfully handled more than 2,000 ships while working with a leading ship agency and port captaincy company, serving as Director/PIC. He has considerable experience in commercial ship operations, ship brokerage, and ship agency services, as well as global Port Captain operations. Additionally, Capt. Ravi has served as Operations Head and Port Captain at various ports across India, Southeast Asia, the Middle East, and Africa.

Additional Qualifications:

- Master (F.G.) Certificate of Competency, India, 2003
- Member of the Institute of Chartered Shipbrokers (MICS), London, 2011

Capt. Ravi's deep industry knowledge and operational proficiency are invaluable assets in providing exceptional maritime solutions to clients globally.

Vinay Tiwari
General Manager



Mr. Vinay Tiwari brings over 14 years of extensive expertise in the maritime industry, including ports and shipping, having worked with esteemed organizations such as **Adani Ports and Sez**.

Before joining our organization, he spent nearly four years with the global consulting giant **Ernst & Young LLP (EY)**, where he contributed to projects for the **Gujarat Maritime Board**, overseeing the management and operations of 48 minor ports in Gujarat.

Mr. Tiwari's core specializations include **Port Management and Operations, Vessel Management, Ship and Commodity Broking, Vessel Chartering, Project Management, Freight Forwarding, Custom Clearance, and Transportation**, making him a key asset in delivering strategic maritime solutions.



Sameer Shah
Legal Adviser

Mr. Sameer Shah is an experienced Advocate from India, International Arbitrator, and Mediator with 26 years of legal practice. A Director at the Chartered Institute of Arbitrators (London) - India Branch, he specializes in Arbitration and Alternative Dispute Resolution (ADR), having served as Sole Arbitrator and Tribunal Member in diverse disputes including construction, commercial, and maritime cases. He also represents clients in domestic and international arbitrations, as well as litigation before Indian courts, including admiralty matters.

Mr. Shah has provided critical advisory services to the Gujarat Maritime Board (GMB), drafting safety regulations for Alang Ship Breaking Yard and supporting jetty agreements and shipyard leases under Gujarat's Port Development Policy. He has also contributed to the Shipbreakers Association on the Hong Kong Convention draft.

As the proprietor of **S.U. Shah & Associates** and Senior Partner at **Trust Legal**, Mr. Shah offers services in arbitration, litigation, ship financing, charter parties, and transactional documentation. His expertise extends globally, with memberships including the Court of Arbitration for Art (Netherlands), Greener Arbitration London, ENRAP, and BAIAC Singapore.



Puru Bakshi
Technical Consultant

Mr. Puru Bakshi has over three decades of work experience in marine operations including ship management, ship repairs, and dry docking of oil tankers, tugs, passenger ships, and many more.

He is an alumnus of Delhi University, where he earned his graduation and then went on to DMET in Kolkata to pursue his engineering degree in Maritime Engineering.

He has also experience of monitoring and controlling various ports' services and ships with respect to technical challenges, quality, safety, environmental and occupational health systems, statutory compliance, training, human and other resource management, and planned and condition-based maintenance.

Other Achievements

2019: Company Security Officer, Naval Maritime Academy, Mumbai.

2013: Internal Auditor for Integrated Management System.

1993: MEO Class I Endorsed for Dangerous Cargo Petroleum and Gas.

1992: Marine Engineer Class I (Motor), Mumbai



4. OUR SERVICES



We deliver agency services with a continued focus on perfection. This portfolio is built on our underlying strength in the areas of Ship Agency (include owner's ship agency and charterer's ship agency), Husbandry Agency (include crew sign on/off, provision supply, etc), Owner's Protecting Agency, Arranging on-hire / off-hire bunker survey / Draft Survey / Port captain and not limited to.

Our understanding of entire value chain in the marine transportation of dry bulk and liquid commodities gives us the strength and confidence to deliver high performance.

Operating vessels on a national basis, has resulted in the team acquiring an in-depth knowledge about the various ports in India, their documentation requirements, peculiarities and applicable restrictions.

All services put together our team have the experience of handling any size of vessels varying in sizes from handy size to cape size in all over Ports in India.

Given our experience and ability to explore new routes and trade we will be able to set up processes to manage voyage on new routes and for new commodity with minimum lead time.

4.1. Ship Agency

We go beyond the standard ship agency services with an extensive range of complementary services covering husbandry, ship & cargo survey, protecting agency and many more. Whether you're controlling an entire fleet or a single vessel, our comprehensive portfolio of services can be tailored to your needs.

Port and Sea Expert's tailor-made solutions keep you fully informed of your vessel's status during stay at the port call while we promptly meet your needs and adapt to changing conditions.

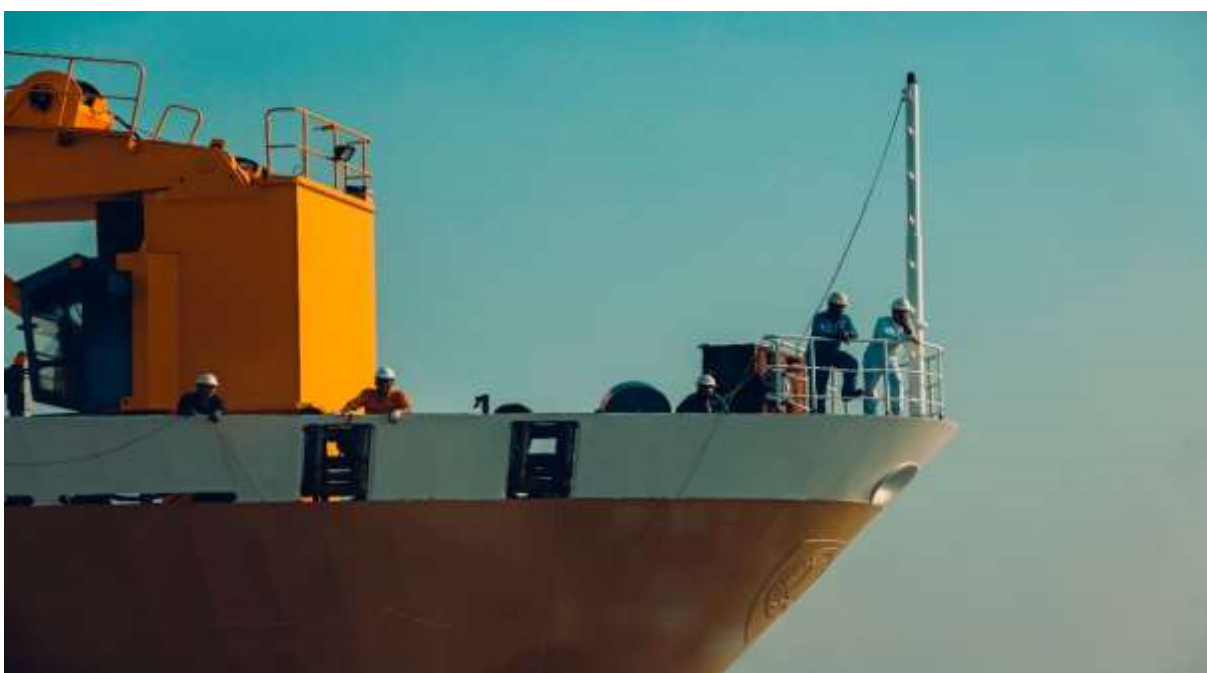
Safety, security, quality and corporate compliance are our watch words. Our organization is committed to meeting the highest standards, honesty and transparency in everything we do.

We are alongside and at your service in port or at sea, around the clock, around the Indian Ports.

4.2. Husbandry Services

Speedy and well-coordinated husbandry services enable fast vessel turn-arounds: optimised operational efficiency through minimal time spent alongside or at anchor. Services include:

- ▶ Crew changes
- ▶ Meet & greet, assistance with baggage claims, hotel bookings, shore passes, transportation and offshore transfers, visas, permits, medical assistance, etc
- ▶ Cash to Master
- ▶ Spares clearance and delivery, storage and logistics
- ▶ Supplies of bunker fuels, lubricants and chemicals
- ▶ Fresh water, stores, provisions and chandlery.
- ▶ Liaison with local authorities and communications assistance
- ▶ Guidance on and coordination with, local workshops and contractors



4.3. Protecting Agency

When you need a trusted partner to oversee charterers' agency functions and safeguard your interests, our **Protective Agency Services** provide the perfect solution.

Across Indian ports, we offer vessel owners and operators scalable support, complementing our ship agency, husbandry, ship spares delivery, and other services. Whether it's arranging independent surveys or managing end-to-end port operations, we ensure efficiency and compliance, including:

- Verifying proforma D/As for tariff compliance
- Managing owner funds and payments
- Monitoring vessel/cargo status
- Reviewing cargo documents, SOFs, and time sheets, issuing protests if needed
- Signing Bills of Lading

With our extensive shipping network, we deliver reliable oversight and peace of mind for all your port calls.

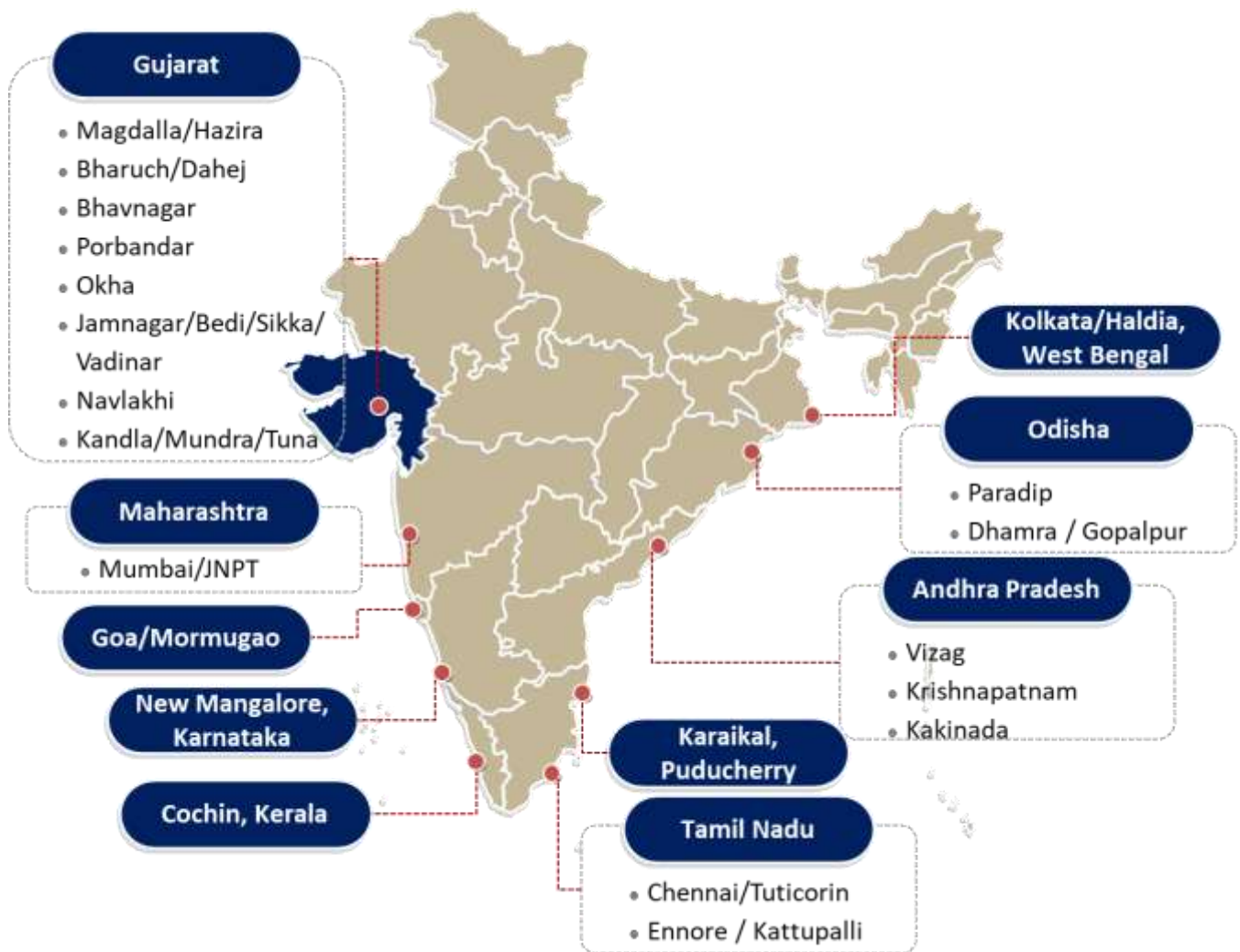
4.4. Ship and Cargo Survey

Marine Surveys entails heavy responsibility towards governments and shipping community. The end users rely on surveyors for sound judgement to arrive at an opinion about a ship and its equipment. Marine and cargo surveys include following measurement but are not limited to:

- ▶ Cargo Measurements Inspection of stowage/stability calculations.
- ▶ Supervision of Stowage.
- ▶ Inspecting of Ships/hatches/holds for fitness to load nominated cargo.
- ▶ Supervision of unloading/loading and deliveries of various cargoes from docks.
- ▶ Arranging on-hire / off-hire bunker survey / Draft Survey / Port captain



5. SERVICE LOCATION IN THE COAST ON INDIA



6. MAJOR CLIENT



CENTURION BULK

TATA INTERNATIONAL



AGARWAL
DELIVERING GROWTH



ADARSH COALHUB LLP



MMS Co., Ltd.



EXECUTIVE SHIP MANAGEMENT



SPRING VALLEY
SHIPPING
MANAGEMENT



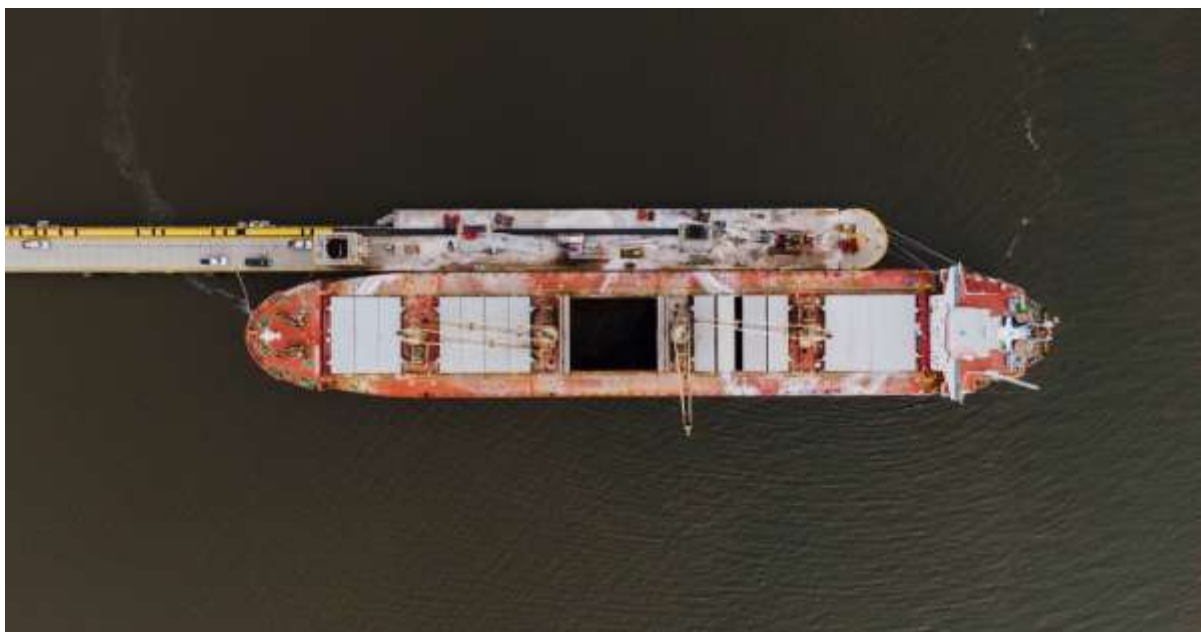


We are pleased to offer Ship Agency Services for your vessels calling at Indian Ports including Alang Ship Recycling Yard.

Thanks!!

With kind regards,

Port and Sea Expert Shipping Pvt Ltd.



Cost-effective ✦ Expert ✦ Reliable

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